TARIFF DISTRIBUTION

FILE PACKAGE NO.: 3402

DATE:	September 26, 2017
STATE:	SWBT-FCC
EFFECTIVE DATE:	11/21/2014
TYPE OF DISTRIBUTION:	Approved

PURPOSE: SNET Sale Contract Language

TARIFF SECTION	PAGE NUMBER	PAGE REVISION
7300	1	1184
7300	1.26	0072
7300	1.39	0024
7300	1.40	0015
7340	40-1	0004
7340	40-2	0008
7340	40-3	0005
7340	40-3.1	0003
7340	40-4	0004
7340	40-5	0004
7340	40-6	0005
7340	40-7	0005
7340	40-8	0004
7340	40-9	0004
7340	40-10	0003
7340	40-11	0004
7340	40-12	0006
7340	40-13	0003
7340	40-13.1	0004
7340	40-14	0004
7340	40-14.1	0003
7340	40-15	0004
7340	40-16	0009
7340	40-17	0004
7340	40-18	0005
7340	40-18.1	0003
7340	40-19	0004
7340	40-20	0003
7340	40-21	0005
7340	40-22	0006
7340	40-23	0009

7340	40-24	0006
7340	40-25	0005
7340	40-26	0009
7340	40-27	0005
7340	40-28	0005
7340	40-29	0006
7340	40-30	0005
7340	40-31	0005
7340	40-32	0006
7340	40-33	0006
7340	40-34	0006
7340	40-35	0005
7341	41-1660	0001
7341	41-1661	0001
7341	41-1662	0001
7341	41-1663	0001
7341	41-1664	0001
7341	41-1665	0001
7341	41-1666	0001
7341	41-1667	0001
7341	41-1696	0001
7341	41-1697	0001
7341	41-1698	0001
7341	41-1699	0001
7341	41-1700	0001
7341	41-1701	0001
7341	41-1702	0001
7341	41-1703	0001
7341	41-1704	0001
7341	41-1705	0001
7341	41-1706	0001
7341	41-1707	0001
7341	41-1708	0001
7341	41-1709	0001
7341	41-1710	0001
7341	41-1711	0001
7341	41-1712	0001
7341	41-1713	0001
7341	41-1714	0001
7341	41-1715	0001
7341	41-1716	0001
7341	41-1717	0001
7341	41-1718	0001
7341	41-1719	0001
73TC	31.8	0023
73TC	31.12	0043
	v	0015

	TARIFI	F F.C.C.	NO.	73
	1184th	Revised	Page	1
Cancels	1183rd	Revised	Page	1

CHECK SHEET

			of this tariff are effected supplement Nos. 1,		
-					
			25, 26, 27, 28, 29,		
			51, 52, 53, 54, 55,		
64, and 65		es from the orig	ginal tariff that are	in effect on th	ne date hereof.
	Number of		Number of		Number of
	Revision		Revision		Revision
	Except as		Except as		Except as
Page	Indicated	Page	Indicated	Page	Indicated
Title 1	12th	$\frac{1.31}{1.37}$	28th	32	10th
1	1184th*	1.38	22nd	33	4th
1.1	150th	1.39	24th*	34	11th
1.2	307th	1.40	15th*	35	9th
1.3	72nd	1.41	Original	36	8th
1.4	95th	2	Original	37	8th
1.5	164th	3	4th	38	7th
1.6	120th	4	3rd	39	4th
1.7	116th	5	1st	39.1	19th
1.7.1	Original	6	1st	40	13th
1.8	73rd	7	3rd	41	14th
1.8.1	2nd	8	5th	42	lst
1.9	61st	9	3rd	43	lst
1.9.1	8th	10	7th	44	2nd
1.10	104th	11	10th	1-1	4th
1.10.1	50th	12	8th	2-1	7th
1.11	157th	13	3rd	2-2	14th
1.11.1	28th	14	lst	2-3	24th
1.12	63rd	15	6th	2 - 4	11th
1.13	88th	16	5th	2-5	11th
1.13.1	35th	17	Original	2-6	33rd
1.14	92nd	18	19th	2 - 7	13th
1.15	45th	19	16th	2 - 8	10th
1.16	50th	20	6th	2 - 9	lst
1.16.1	21st	20.1	13th	2-10	Original
1.17	69th	20.2	2nd	2-11	Original
1.18	46th	20.3	4th	2-12	Original
1.19	45th	21	lst	2-13	lst
1.20	24th	22	2nd	2-14	3rd
1.20.1	6th	23	3rd	2-15	Original
1.20.2	5th	24	6th	2-16	Original
1.20.3	6th	25	2nd	2-17	7th
1.20.4	16th	26	4th	2-17.1	lst
1.21	45th	27	2nd	2-17.2	lst
1.22	55th	28	2nd	2-18	2nd
1.23	63rd	29	1st	2-19	2nd
1.23.1	13th	30	2nd	2-20	11th
1.24	60th	31	2nd	2-21	10th
1.24.1	6th	31.1	9th	2-22	5th
1.25	29th	31.2	5th	2-23	Original
1.26	72nd*	31.3	11th	2-24	4th
1.27	10th	31.4	7th	2-25	Original
1.28	12th	31.5	4th	2-26	1st Original
1.29	25th	31.6	21st	2-27	Original
1.30	21st	31.7	10th	2-28	Original
1.31	25th	31.8	23rd*	2-29	Original
1.32	19th	31.9	43rd 37th	2-30	Original
1.33 1.34	21st 25th	31.10	37th 36th	2-31 2-32	Original Original
1.34	34th	31.11 31.12	43rd*	2-32	Original
1.35	33rd	31.12	1st	2-33	Original
	evised Page	21.12	IDU	2-34	ULIGIIIAL

* New or Revised Page

(This page filed under Transmittal No. 3402)

Issued: November 6, 2014

TARIFF F.C.C. NO. 73 72nd Revised Page 1.26

Cancels 71st Revised Page 1.26

	CI	HECK SHEET (C	Cont'd)		
	Number of	·	Number of		Number of
	Revision		Revision		Revision
	Except as		Except as		Except as
Page	Indicated	Page	Indicated	Dage	Indicated
<u>rage</u> 39-219.1	2nd	<u>rage</u> 39-229.23.2	3rd	<u>Page</u> 39-239.1	Original
39-219.2	3rd	39-229.23.2	2nd	39-239.2	Original
39-219.2	2nd	39-229.24	5th	39-239.2	3rd
39-219.3	211d 2nd	39-229.25	3rd		5th
39-219.4		39-229.28	4th	39-241 39-241.1	2nd
	Original				
39-219.6	Original	39-229.28	4th	39-241.2	Original
39-219.7	Original	39-229.29	3rd	39-242	6th
39-219.8	Original	39-229.30	4th	39-242.1	1st
39-219.9	Original	39-229.31	4th	39-243	2nd
39-219.10	1st	39-229.32	4th	39-243.1	Original
39-220	3rd	39-229.33	4th	39-244	Original
39-221	2nd	39-229.34	4th	40-1	4th*
39-222	2nd	39-229.35	2nd	40-2	8th*
39-223	2nd	39-229.36	2nd	40-3	5th*
39-224	3rd	39-229.37	2nd	40-3.1	3rd*
39-225	3rd	39-229.38	2nd	40-4	4th*
39-226	2nd	39-229.39	2nd	40-5	4th*
39-227	2nd	39-230	Original	40-6	5th*
39-228	2nd	39-230.1	Original	40-7	5th*
39-229	2nd	39-230.2	Original	40-8	4th*
39-229.1	7th	39-230.3	Original	40-9	4th*
39-229.1.1	4th	39-230.4	Original	40-10	3rd*
39-229.2	13th	39-230.5	Original	40-11	4th*
39-229.3	9th	39-230.6	lst	40-12	6th*
39-229.4	14th	39-230.7	4th	40-13	3rd*
39-229.5	7th	39-230.8	lst	40-13.1	4th*
39-229.6	3rd	39-230.9	lst	40-14	4th*
39-229.7	8th	39-230.10	lst	40-14.1	3rd*
39-229.7.1	6th	39-230.11	lst	40-15	4th*
39-229.7.2	2nd	39-230.12	lst	40-16	9th*
39-229.8	13th	39-230.13	lst	40-17	4th*
39-229.9	3rd	39-230.14	lst	40-18	5th*
39-229.9.1	4th	39-230.15	lst	40-18.1	3rd*
39-229.10	5th	39-230.16	lst	40-19	4th*
39-229.11	4th	39-230.17	lst	40-20	3rd*
39-229.12	6th	39-230.18	lst	40-21	5th*
39-229.13	5th	39-230.19	lst	40-22	6th*
39-229.14	4th	39-230.20	lst	40-23	9th*
39-229.15	6th	39-230.21	1st	40-24	6th*
39-229.16	5th	39-231	2nd	40-25	5th*
39-229.17	4th	39-232	2nd	40-26	9th*
39-229.18	6th	39-233	Original	40-27	5th*
39-229.19	5th	39-234	Original	40-28	5th*
39-229.20	5th	39-235	Original	40-29	6th*
39-229.21	6th	39-236	3rd	40-30	5th*
39-229.22	5th	39-237	4th	40-31	5th*
39-229.23	6th	39-238	4th	40-32	6th*
39-229.23.1	5th	39-239	4th	40-33	6th*
				40-34	6th*
				40-35	5th*

(This page filed under Transmittal No. 3402)

TARIFF F.C.C. NO. 73 24th Revised Page 1.39

Cancels 23rd Revised Page 1.39

		ACCESS SE CHECK SHEET			
	Number of	CHECK SHEET	Number of		Number of
	Revision		Revision		Revision
	Except as		Except as		Except as
Page	Indicated	Page	Indicated	Page	Indicated
1490	maroacca	ruge	<u></u>	1490	marcacca
41-1565	Original	41-1611	Original	41-1657	Original
41-1566	Original	41-1612	Original	41-1658	Original
41-1567	Original	41-1613	Original	41-1659	Original
41-1568	Original	41-1614	Original	41-1660	lst*
41-1569	Original	41-1615	Original	41-1661	lst*
41-1570	Original	41-1616	Original	41-1662	lst*
41-1571	Original	41-1617	Original	41-1663	lst*
41-1572	Original	41-1618	Original	41-1664	lst*
41-1573	Original	41-1619	Original	41-1665	lst*
41-1574	Original	41-1620	Original	41-1666	lst*
41-1575	Original	41-1621	Original	41-1667	lst*
41-1576	Original	41-1622	Original	41-1668	Original
41-1577	Original	41-1623	Original	41-1669	Original
41-1578	Original	41-1624	Original	41-1670	Original
41-1579	Original	41-1625	Original	41-1671	Original
41-1580	Original	41-1626	Original	41-1672	Original
41-1581	Original	41-1627	Original	41-1673	Original
41-1582	Original	41-1628	Original	41-1674	Original
41-1583	Original	41-1629	Original	41-1675	Original
41-1584	Original	41-1630	Original	41-1676	Original
41-1585	Original	41-1631	Original	41-1677	1st
41-1586	Original	41-1632	Original	41-1678	Original
41-1587	Original	41-1633	Original	41-1679	Original
41-1588	Original	41-1634	Original	41-1680	Original
41-1589	Original	41-1635	Original	41-1681	Original
41-1590	Original	41-1636	Original	41-1682	Original
41-1591	Original	41-1637	Original	41-1683	Original
41-1592	Original	41-1638	Original	41-1684	Original
41-1593	Original	41-1639	Original	41-1685	Original
41-1594	Original	41-1640	Original	41-1686	Original
41-1595	Original	41-1641	Original	41-1687	Original
41-1596	Original	41-1642	Original	41-1688	Original
41-1597	Original	41-1643	Original	41-1689	Original
41-1598	Original	41-1644	Original	41-1690	Original
41-1599	Original	41-1645	Original	41-1691	Original
41-1600	Original	41-1646	Original	41-1692	Original
41-1601	Original	41-1647	Original	41-1693	Original
41-1602	Original	41-1648	Original	41-1694	Original
41-1603	Original	41-1649	Original	41-1695	Original
41-1604	Original	41-1650	Original	41-1696	lst*
41-1605	Original	41-1651	Original	41-1697	lst*
41-1606	Original	41-1652	Original	41-1698	lst*
41-1607	Original	41-1653	Original	41-1699	1st*
41-1608	Original	41-1654	Original	41-1700	1st*
41-1609	Original	41-1655	Original	41-1701	lst*
41-1610	Original	41-1656	Original	41-1702	lst*

(This page filed under Transmittal No. 3402)

Issued: November 6, 2014

TARIFF F.C.C. NO. 73 15th Revised Page 1.40

Cancels 14th Revised Page 1.40

		ACCESS SE	ERVICE		
		CHECK SHEET	(Cont'd)		
	Number of		Number of		Number of
	Revision		Revision		Revision
	Except as		Except as		Except as
Page	Indicated	Page	Indicated	Page	Indicated
41-1703	lst*	41-1750	Original	43-20	2nd
41-1704	lst*	41-1751	Original	43-21	4th
41-1705	lst*	41-1752	Original	43-22	3rd
41-1706	lst*	41-1753	Original	43-22.1	2nd
41-1707	lst*	41-1754	Original	43-23	3rd
41-1708	lst*	41-1755	Original	43-23.1	2nd
41-1709	lst*	41-1756	Original	44-1	5th
41-1710	lst*	41-1757	Original	44-2	Original
41-1711	lst*	41-1758	Original	44-3	Original
41-1712	lst*	41-1759	Original	44-4	Original
41-1713	lst*	41-1760	Original	44-5	1st
41-1714	lst*	41-1761	Original	44-6	Original
41-1715	lst*	41-1762	Original	44-7	Original
41-1716	lst*	41-1763	Original	44-8	Original
41-1717	lst*	41-1764	Original	44-9	Original
41-1718	lst*	41-1765	Original	44-10	Original
41-1719	lst*	41-1766	Original	44-11	Original
41-1720	Original	41-1767	Original	44-12	lst
41-1721	Original	41-1768	Original	44-13	3rd
41-1722	Original	41-1769	Original	44-13.1	Original
41-1723	Original	41-1770	Original	44-18.4	Original
41-1724	Original	41-1771	Original	44-18.5	Original
41-1725	Original	41-1772	Original	44-18.6	Original
41-1726	Original	41-1773	Original	44-18.7	Original
41-1727	Original	42-1	2nd	44-18.8	Original
41-1728	Original	42-2	1st	44-18.9	Original
41-1729	Original	42-3	1st	44-18.10	Original
41-1730	Original	43-1	6th	44-18.11	Original
41-1731	Original	43-1.1	2nd	44-18.12	Original
41-1732	Original	43-2	4th	44-18.13	Original
41-1733	Original	43-3	4th	44-18.14	Original
41-1734	Original	43-4	6th	44-18.15	Original
41-1735	Original	43-5	4th	44-19	2nd
41-1736	Original	43-6	4th	44-20	3rd
41-1737	Original	43-7	4th	44-21	2nd
41-1738	Original	43-8	3rd	44-22	2nd
41-1739	Original	43-9	4th	44-23	2nd
41-1740	Original	43-10	6th	45-1	3rd
41-1741	Original	43-12	4th	45-2	3rd
41-1742	Original	43-13	7th	45-3	2nd
41-1743	Original	43-14	6th	45-4	2nd 2nd
41-1744	Original	43-14.1	2nd	45-5	2nd 2nd
41-1744	Original	43-14.1	8th	45-6	2nd 2nd
41-1745	Original	43-15	7th	45-6.1	211d 2nd
41-1748	Original	43-18	7th	45-7	211d 2nd
41-1747 41-1748	Original	43-17	2nd	45-7	211d 2nd
41-1748 41-1749	Original	43-18 43-19	211d 2nd	45-8	211d 2nd
ユエゴエ / 任フ	(This pa	ige filed unde:	r Transmittal	No. 3402)	2110

Issued: November 6, 2014

Page

ACCESS SERVICE

TABLE OF CONTENTS

	TABLE OF CONTENTS	Page
40.	Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications	40-1
	40.1 Contract Offer No. 182 - Special Access Service Offer 40.2 Contract Offer No. 185 - Access Service	40-2 40-9
41.	Pricing Flexibility Contract Offerings	41-1
	$41.1^{(1)}$ $41.2^{(1)}$ 41.3 Contract Offering No. 3 - DS3 Pack Offer $41.4^{(1)}$	41-11
	 41.5 Contract Offering No. 5 - Access Advantage Plus Transport Service- One Year Term 41.6 Contract Offering No. 6 - Access Advantage Plus Transport Service- Two Year Term 41.7 Contract Offering No. 7 - Access Advantage Plus Transport Service- One Year Term 41.8 Contract Offering No. 9 - Access Advantage Plus Transport Service- One Year Term 41.9 Contract Offering No. 9 - Access Advantage Plus Transport Service- Two Year Term 41.10 Contract Offering No. 10 - Access Advantage Plus Transport Service- Three Year Term 41.11 Contract Offering No. 12 - Access Advantage Plus Transport Service- One Year Term 41.11 Contract Offering No. 13 - Access Advantage Plus Transport Service- One Year Term 41.13 Contract Offering No. 13 - Access Advantage Plus Transport Service- Two Year Term 41.14 Contract Offering No. 14 - Access Advantage Plus Transport Service- Two Year Term 41.15 Contract Offering No. 15 - MVP DS1,DS3 and OCN Service Offer 41.16 Contract Offering No. 16 - Access Advantage Plus Transport Service- One Year Term 41.17 Contract Offering No. 16 - Access Advantage Plus Transport Service- One Year Term 41.18 Contract Offering No. 16 - Access Advantage Plus Transport Service- Two Year Term 41.19 (¹) 	41-20 41-27 41-34 41-41 41-48 41-55 41-67 41-74 41-81 41-81 41-88 41-98 41-105 41-112
	41.20 Contract Offering No. 20 - DS1, DS3 SONET Service Offer 41.21 Contract Offering No. 21 - Self-Healing Transport Network (STN) and Dedicated SONET Ring Service (DSRS)	41-125 41-136
	 (STN) and Dedicated SONET Ring Service (DSRS) 41.22 Contract Offering No. 22 - Wireless Advantage Managed Plan 41.23 (1) 41.24 Contract Offering No. 24 - Access Advantage Plus Transport Service- One Year Term 41.25 Contract Offering No. 25 - Access Advantage Plus Transport Service- Two Year Term 41.26 Contract Offering No. 26 - Access Advantage Plus Transport Service- Three Year Term 41.27 (1) 41.28 Contract Offering No. 28 - Access Advantage Plus Transport Service- One Year Term 41.29 Contract Offering No. 29 - Access Advantage Plus Transport Service- Two Year Term 41.29 Contract Offering No. 29 - Access Advantage Plus Transport Service- Two Year Term 41.29 Contract Offering No. 29 - Access Advantage Plus 	41-140 41-182 41-189 41-196 41-209 41-216
	 Transport Service- Two Year Term 41.30 Contract Offering No. 30 - Access Advantage Plus Transport Service- Three Year Term 41.31 Contract Offer No. 31 - Special Access Service Offer 41.32 Contract Offer No. 32 - Self Healing Transport (STN) Option 12 Service Offer 	41-223 41-230 41-257

⁽¹⁾ Material in this Section has been de-tariffed as required by the Commission upon use of the forbearance relief pursuant to FCC Memorandum Opinion and Order No. 07-180, released October 12, 2007, Terms and Conditions associated with de-tariffed services are available at www.att.com/guidebook.

Some material appearing on this page previously appeared on XXth Revised Page 31.12.

(This page filed under Transmittal No. 3402)

Issued: November 6, 2014

Effective: November 21, 2014

43rd Revised Page 31.12

Cancels 42nd Revised Page 31.12

ACCESS SERVICE TABLE OF CONTENTS

		Page
41.140	Flexibility Contract Offerings (Cont'd)	41 1200
	Contract Offer No. 148 - Special Access Bundle Service Offer	41-1308
41.149(1		
41.150(1		
41.151	Contract Offer No. 151 - Access Advantage Plus Transport	41 1004
41 150	Service - One Year Term	41-1334
41.152	Contract Offer No. 152 - Access Advantage Plus Transport	41 1041
41 150	Service - Two Year Term	41-1341
41.153	Contract Offer No. 153 – Access Advantage Plus Transport Service – Three Year Term	11 1240
11 151	Contract Offer No. 154 - DS1 and DS3 Service Offer	41-1348 41-1355
41.154 41.155	Contract Offer No. 154 - Der and Des Service Offer Contract Offer No. 155 - Special Access Service Offer	41-1355
41.155	Contract Offer No. 155 - Special Access Service Offer Contract Offer No. 156 - DS3 Extension Bundle Service Offer	41-1378
41.157	Contract Offer No. 157 - Special Access Service Offer	41-1385
41.158	Contract Offer No. 157 - Special Access Service Offer	41-1401
41.158	Contract Offer No. 158 - DSS Service Offer Contract Offer No. 159 - Self-Healing Transport Network (STN)	41-1401
41.139	Volume Option 6 Service Offer	41-1407
41.160	Contract Offer No. 160 - Access Service Offer	41-1414
41.161	Contract Offer No. 161 - DS3 IOF Transport Bundle Service	41-1414
41.101	Offer	41-1441
41.162	Contract Offer No. 162 - Access Service Offer	41-1441
41.162	Contract Offer No. 163 - Access Service Offer	41-1448
41.164	Contract Offer No. 164 - Special Access Wireless DS1 Bundle	41-1400
41.104	Service Offer	41-1472
41.165	Contract Offering No. 165 - Access Advantage Plus Transport	HI 1472
41.100	Service Extension	41-1487
41.166	Contract Offer No. 166 - ReliaNet Service Offer	41-1492
41.167	Contract Offering No. 167 - Access Advantage Plus Transport	41 14 <i>)</i> 2
41.107	Service Extension	41-1498
41.168	Contract Offer No. 168 - Self Healing Transport Network (STN)	11 1190
11.100	Volume Option 3 Service Offer	41-1503
41.169	Contract Offer No. 169 - Self Healing Transport Network (STN)	11 1505
	Volume Option 3 Service Offer	41-1509
41.170	Contract Offer No. 170 - Access Service Offer	41-1515
41.171	Contract Offer No. 171 - Subtending DS1/DS3 Service Offer	41-1543
41.172	Contract Offer No. 172 DS1 and DS3 Service Offer	41-1552
41.173	Contract Offer No. 173 - MegaLink Custom Service Offer	41-1565
41.174	Contract Offer No. 174 - ReliaNet Service Offer	41-1573
41.175	Contract Offer No. 175 - Special Access Wireless DS1 and DS3	
	Service Offer	
		41-1580
	Contract Offer No. 176 - Special Access Wireless DS1 and DS3	41-1580
	Contract Offer No. 176 - Special Access Wireless DS1 and DS3 Service Offer	41-1580
41.176	-	41-1589
41.176 41.177	Service Offer	
41.176 41.177 41.178	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer	41-1589 41-1595 41-1611
41.176 41.177 41.178 41.179	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer	41-1589 41-1595 41-1611 41-1637
41.176 41.177 41.178 41.179 41.180	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642
41.176 41.177 41.178 41.179 41.180 41.181	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656
41.176 41.177 41.178 41.179 41.180 41.181 41.182	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1668
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.184	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1668 41-1683
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.183 41.184 41.185	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1668 41-1683 41-1696
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.183 41.184 41.185 41.186	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service Contract Offer No. 186 - Special Access Wireless DS1 Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1668 41-1683 41-1696 41-1720
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.183 41.184 41.185 41.186 41.187	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service Contract Offer No. 186 - Special Access Wireless DS1 Offer Contract Offer No. 187 - Access Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1683 41-1683 41-1696 41-1720 41-1733
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.183 41.184 41.185 41.186 41.187 41.188	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service Contract Offer No. 186 - Special Access Wireless DS1 Offer Contract Offer No. 187 - Access Service Offer Contract Offer No. 188 - DS1 and DS3 Access Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1683 41-1683 41-1696 41-1720 41-1733 41-1748
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.183 41.184 41.185 41.186 41.187	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service Contract Offer No. 186 - Special Access Wireless DS1 Offer Contract Offer No. 187 - Access Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1683 41-1683 41-1696 41-1720 41-1733
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.183 41.184 41.185 41.186 41.187 41.188 41.189 Promotic	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service Contract Offer No. 186 - Special Access Wireless DS1 Offer Contract Offer No. 187 - Access Service Offer Contract Offer No. 188 - DS1 and DS3 Access Offer Contract Offer No. 189 - Access Service Offer Contract Offer No. 189 - Access Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1683 41-1683 41-1696 41-1720 41-1733 41-1748 41-1756
41.176 41.177 41.178 41.179 41.180 41.181 41.182 41.183 41.184 41.185 41.186 41.187 41.188 41.189 Promotic 42.1 Ger	Service Offer Contract Offer No. 177 - Access Service Offer Contract Offer No. 178 - Access Service Offer Contract Offer No. 179 - DS1/DS3 Service Offer Contract Offer No. 180 - DS1/DS3 Service Offer Contract Offer No. 181 - DS1 Service Offer Contract Offer No. 182 - Special Access Service Offer Contract Offer No. 183 Contract Offer No. 184 - DS1/DS3 Special Access Offer Contract Offer No. 185 - Access Service Contract Offer No. 186 - Special Access Wireless DS1 Offer Contract Offer No. 187 - Access Service Offer Contract Offer No. 188 - DS1 and DS3 Access Offer Contract Offer No. 189 - Access Service Offer	41-1589 41-1595 41-1611 41-1637 41-1642 41-1656 41-1660 41-1683 41-1683 41-1696 41-1720 41-1733 41-1748 41-1756

⁽¹⁾ Material in this Section has been de-tariffed as required by the Commission upon use of the forbearance relief pursuant to FCC Memorandum Opinion and Order No. 07-180, released October 12, 2007. Terms and Conditions associated with de-tariffed services are available at www.att.com/guidebook.

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Issued: November 6, 2014

40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (T)

This Section 40 contains Pricing Flexibility Contract Offerings with (N) concurrent subscription requirements between AT&T companies and The Southern New England Telephone Company (SNET) that have Customer subscriptions as of November 7, 2014. SNET has been purchased by Frontier Communications and is no longer an AT&T company. Therefore, these offerings will be jointly administered by the AT&T companies and Frontier Communications. The existing rates, regulations, terms and conditions will remain in effect without change for the duration of the term. (N)

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(This page filed under Transmittal No. 3402)

8th Revised Page 40-2 Cancels 7th Revised Page 40-2 ACCESS SERVICES 40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T) 40.1 Contract Offer No. 182 - Special Access Service Offer (T) 40.1.1 General Description (T)This Special Access Service Offer (Contract (M) Offer No. 182) is an access services plan for which concurrent subscription is required to this Contract Offer and the following Access (M) Tariffs: Frontier Telephone Companies (Tx) (Frontier) Tariff F.C.C. No. 11, Contract Offer (Tx) No. 56; Nevada Bell Telephone Company (NBTC) (M) Tariff F.C.C. No. 1, Contract Offer No. 28; BellSouth Telecommunications, LLC (BellSouth) Tariff F.C.C. No. 1, Contract Offer No. 78; Ameritech Operating Companies (Ameritech) Tariff F.C.C. No. 2, Contract Offer No. 211, and Pacific Bell Telephone Company (PBTC) Tariff F.C.C. No. 1 Contract Offer No. 161 (collectively, with this Contract Offer No. 182, "Concurrently Subscribed Contract (M) Offers"). Ameritech, NBTC, Frontier, BellSouth (Tx)and PBTC, with the Telephone Company, shall be (M) identified herein as the "Qualified Companies." This Contract Offer permits Customers that meet (M) the Eligibility Criteria in Section 40.1.3, and (T)the Terms and Conditions in Section 40.1.4, to (T)disconnect Subject Services, as defined in (M) Section 40.1.2, without incurring termination (T) liability charges. (M) This Contract Offer is available for subscription from October 27, 2012 through November 27, 2012. This Contract Offer is not renewable. (M) 40.1.2 Subject Services (T) (A) Contract Offer No. 182 applies to pricing (M) flexibility-qualified access services contained in the following tariff sections (Subject Services): (1) Southwestern Bell Telephone Company (SWBT) Tariff F.C.C. No. 73, Sections 7 and 39 - DS1 and DS3 High Capacity Service. (M) (D) Material appearing on this page previously appeared on Original Page 41-1660. (x) Issued under the authority of Special Permission No. 14-017 of the F.C.C.

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Issued: November 6, 2014

SOUTHWESTERN BELL TELEPHONE COMPANY

Effective: November 21, 2014

TARIFF F.C.C. NO. 73

40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

40.1 Contract Offer No. 182 - Special Access Service Offer (T) (Cont'd)

- 40.1.2 Subject Services (Cont'd)
 - (A) Subject Services must be located in Metropolitan Statistical Areas (MSAs) for which the Telephone Company has been granted pricing flexibility relief as listed in SWBT Tariff F.C.C. No. 73, Section 39 and in the MSAs listed in Table A, below. During the Term Period of this Contract Offer, if the Telephone Company is granted pricing flexibility relief in additional MSAs, the Customer may, at its option, include Subject Services in those MSAs in this Contract Offer.

Table A MSA El Paso ТΧ Beaumont TΧ

(B) All terms and conditions for Subject Services are governed by their respective tariff sections, except as provided in this Contract Offer.

40.1.3 Eligibility Criteria (T) The following eligibility criteria must be met (M) to subscribe to this Contract Offer No. 182 discounted rates:

Concurrently Subscribed Contract Offers. (A) Customer must concurrently subscribe to the following Contract Offers:

NBTC Tariff F.C.C. No. 1, Section 21, (T) Contract Offer No. 28; (M) Frontier Tariff F.C.C. No. 11, Section 25, (Tx) Contract Offer No. 56; (M) BellSouth Tariff F.C.C. No. 1, Section 28, (T) Contract Offer No. 78; (M) PBTC Tariff F.C.C. No. 1, Section 32, (T) Contract Offer No. 161; and (M) Ameritech Tariff F.C.C. No. 2, Section 23, (T) Contract Offer No. 211. (M)

Material appearing on this page previously appeared on Original Page 41-1661.

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Issued: November 6, 2014 Effective: November 21, 2014

675 W. Peachtree St. NW, Atlanta, GA 30308

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) <u>Frontier Communications</u> (Cont'd) (T)

40.1 <u>Contract Offer No. 182 - Special Access Service Offer</u> (T) (Cont'd)

- 40.1.3 Eligibility Criteria (Cont'd)
 - (A) During the month prior to the Customer's (M) subscription to this Contract Offer, the Customer must have been operating no fewer than twenty-two thousand (22,000) and no more than twenty-seven thousand (27,000) cell sites, which must be activated and providing service within the operating territories of the Qualified Companies. Such cell sites, together with any other cell sites for which Customer orders Subject Services at any time during the Term Period, are referred to in this Contract Offer as "Qualified Cell Sites."
 - (B) As of the time of the Customer's subscription to this Contract Offer, the Customer may not be purchasing interstate or intrastate special access services from the Telephone Company pursuant to any pricing flexibility contract offer, broadband services agreement, intrastate "ICB" contract or other individually negotiated tariff or agreement that includes any minimum volume or revenue commitment, other than the Concurrently Subscribed Contract Offers or any contract offer that will be terminated upon the Customer's subscription to Concurrently Subscribed Contract Offers
 - (C) The Customer must be purchasing, as of the Subscription Date, no fewer than two hundred thousand (200,000) and no more than two hundred and twenty thousand (220,000) DS1 special access circuits from the Qualified Companies that terminate at Qualified Cell Sites.
 - (D) The Customer must be purchasing, as of the Subscription Date, no fewer than nineteen thousand (19,000) and no more than twenty thousand (20,000) DS3 special access circuits from the Qualified Companies that terminate at Qualified Cell Sites.

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Issued: November 6, 2014

Effective: November 21, 2014

675 W. Peachtree St. NW, Atlanta, GA 30308

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contier	Communicati	ons (Cont'd)
40.1	Contract (Cont'd)	Offer No. 182 - Special Access Service Offer
	40.1.4	Terms and Conditions
		 (A) Term Period. The term of this Contract Offer (Term Period) shall be eighty-four (84) months, beginning on the date the Telephone Company receives a signed Letter of Subscription (LOS) from the Customer (the Subscription Date).
		(B) To subscribe to this Contract Offer, the Customer must submit a signed Letter of Subscription (LOS) to the Telephone Company. The Customer must provide, at the time of subscription, all Access Customer Name Abbreviations (ACNAs) that the Customer designates for inclusion in this Contract Offer (Eligible ACNAs). Services ordered or purchased under other ACNAs may not be transferred to, or converted for inclusion under, this Contract Offer.
		(C) Subject Services for which the Customer receives termination liability waivers or credits under this Contract Offer shall not receive similar termination liability waivers or credits under any other pricing flexibility contract offer, promotional offering, discount plan or other arrangement, unless expressly permitted by such other pricing flexibility contract offer or other arrangement.

- (D) The Customer may not be subscribed to any volume or revenue plans under the SWBT Tariff F.C.C. No. 73.
- (E) Commingling (as defined in SWBT Tariff F.C.C. No. 73, Section 2.7) of Subject Services provided pursuant to this Contract Offer No. 182 is prohibited.
- (F) All traffic carried over Subject Services must originate or terminate at Mobile Switching Centers (MSCs) operated by, or on behalf of, the Customer.

Material on this page previously appeared on Original Page 41-1663.

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Issued: November 6, 2014

Effective: November 21, 2014

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ACCESS SERVICES

40.1	Contract (Cont'd)	Offer	No.	182 - Special Access Service Offer	([
	40.1.4	Term	s and	d Conditions (Cont'd)	('
		(G)	Serv prov have char issu	Customer may disconnect DS1 Subject vices without termination liability charges, vided that the conditions set forth below been met. If such termination liability rges are billed, the Telephone Company will be credits to offset those charges in ears, on a quarterly basis.	(1
			(1)	The Subject Service must have been in service for at least twelve (12) months prior to termination.	
			(2)	The Subject Service must have been replaced by Ethernet- based service ¹ provided to the Customer by the Telephone Company at the same Qualified Cell Site, with Ethernet ¹ bandwidth of no less than 5 Mbps per Customer cell site (Replacement Service).	
			(3)	No lapse in billing may have occurred between the termination of the Subject Service and the installation of the Replacement Service.	(1
		(H)	appl bill ("DS	Customer may qualify for credits to be ied against termination liability charges ed for terminated DS3 Subjects Services 33 Credits"), provided that the following ditions have been met.	1) [] [] []
			(1)	The Subject Service must have been continuously in service since the Effective Date of this Contract Offer.	
			(2)	The Subject Service must have been in service for at least twenty-four (24) months prior to termination.	
			(3)	No lapse in billing may have occurred between the termination of the Subject Service and the installation of the Replacement Service.	
ll terms and cond ake advantage of t CC 07-180, release ompany. Rates, ter	itions. As reache relief gra ed October 12, rms and condit	quired b anted in 2007,	oy the n the such	tractual basis outside of the tariff, including e Commission, to allow the Telephone Company to Commission's Memorandum Opinion and Order No. services have been de-tariffed by the Telephone ated with specifically de-tariffed services are	
vailable at <u>www.att</u>	-	nrevic		appeared on Original Page 41-1664.	()

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

40.1 <u>Contract Offer No. 182 - Special Access Service Offer</u> (T) (Cont'd)

- 40.1.4 Terms and Conditions (Cont'd)
 - The Telephone Company will calculate and issue (I) (T)(when applicable) DS3 Credits for each three (M) (3) month period during the Term Period, beginning from the Subscription Date (each such period to be referred to as a "Quarter"). DS3 Credits will be based on the equivalent of one terminated DS3 Subject Service for every twenty-eight (28) DS1 Subject Services that have been terminated without termination liability pursuant to Section (G), above, during the relevant Quarter ("Eligible DS1s"). The Telephone Company will determine the number of Eligible DS1s for the Quarter, divide the number of Eligible DS1s by twenty-eight (28), and round the quotient down to the nearest whole number. The result of this calculation will be referred to as the "DS3 Termination Allowance." The amount of the DS3 Credit will be calculated by multiplying the DS3 Termination Allowance times the average amount of all termination liability charges billed to the Customer per terminated DS3 Subject Service during the Quarter ("Average DS3 TLC"). Formula: DS3 Termination Allowance x Average DS3 TLC = DS3 Credit Example: During Quarter X of the Term Period,

the Customer terminates 165 DS1 Subject Services without termination liability, as provided in Section 40.1.4(G). During Quarter X, the Customer also terminates 6 DS3 Subject Services. Total termination liability charges for the terminated DS3 Subject Services are \$24,000. The DS3 Termination Allowance is 5 (165/28 = 5.89). The Average DS3 TLC is \$4,000 (\$24,000/6 = \$4,000). The DS3 Credit is \$20,000 (\$4,000 x 5 = \$20,000)

(J) The Customer must include the Contract Number associated with this Contract Offer on all disconnect orders for Subject Services.

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(This page filed under Transmittal No. 3402)

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

40.1 <u>Contract Offer No. 182 - Special Access Service Offer</u> (T) (Cont'd)

40.1.5 Assignment/Transfer

If the Customer wishes to assign or transfer its use of services under this Contract Offer pursuant to SWBT Tariff F.C.C. No. 73, Section 2.2.1, the Telephone Company will acknowledge such transfer or assignment if the criteria in SWBT Tariff F.C.C. No. 73, Section 2.2.1, are fulfilled, unless 1) the proposed assignee or transferee demonstrates a lack of credit worthiness under one of the criteria in (A), (B) or (C), below, or 2) if the proposed assignee or transferee or its parent has commenced a voluntary receivership or bankruptcy proceeding (or had a receivership or bankruptcy proceeding initiated against it).

 (A) Any debt securities of the proposed assignee or transferee or its parent (defined as an entity that owns directly or indirectly more than fifty percent (50%) of the equity of the proposed assignee or transferee) are rated below investment grade, as defined by the Securities and Exchange Commission; or

If any debt securities of a proposed assignee or transferee or its parent are rated the lowest investment grade and have been placed on review by the rating organization for a possible downgrade.

- (B) The proposed assignee or transferee or its parent does not have any outstanding securities rated by credit rating agencies, e.g., Standard and Poor's, but does have a Dun and Bradstreet rating, and the proposed assignee or transferee is rated:
 - "fair" or below in a composite credit appraisal published by Dun and Bradstreet; or
 - (2) "high risk" in a Paydex score as published by Dun and Bradstreet.

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

40.1 <u>Contract Offer No. 182 - Special Access Service Offer</u> (T) (Cont'd)

- 40.1.5 Assignment/Transfer (Cont'd)
 - (C) If the information required to review the (M) assignee or transferee's credit worthiness (M) pursuant to either Subsection (A) or (B) (M) of this Section 40.1.5 is not available, (T) the Telephone Company shall exercise its (M) reasonable discretion in determining the credit worthiness of the assignee or transferee based on any information available. (M)

40.1.6 Mergers and Acquisitions

All provisions of this Contract Offer shall continue in full force and effect if the Customer, in whole or in part, merges with, acquires, is acquired by, sells all or substantially all of its stock or assets to any other entity, or purchases all stock or substantially all stock or certain assets of another company (the foregoing generally referred to herein as a merger or acquisition). Upon the Transaction Close Date of the merger or acquisition, if the other company involved in the merger or acquisition also purchases Subject Services from the Telephone Company, the Subject Services, as provided for in this Contract Offer, will continue to be maintained at the same volume, rates, and Terms and Conditions as outlined herein. The Transaction Close Date shall be defined as the date that the stock purchase is complete and/or the final date on which the assets of the acquired/merged company have been purchased.

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(This page filed under Transmittal No. 3402)

Issued: November 6, 2014

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ACCESS SERVICES

40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service
 - 40.2.1 General Description

The Special Access Service Offer (Contract Offer No. (M) 185, or Contract Offer) is a Minimum Annual Revenue Commitment plan for which concurrent subscription is required to this Contract Offer and the following Access Tariffs: Nevada Bell Telephone Company (NBTC) Tariff F.C.C. No. 1, Contract Offer No. 29; Pacific Bell Telephone Company (PBTC) Tariff F.C.C. No. 1, (M) Contract Offer No. 164; Frontier Telephone Companies (Tx) (Frontier) Tariff F.C.C. No. 11, Contract Offer No. 58; (Tx)BellSouth Telecommunications, LLC (BellSouth) Tariff (M) F.C.C. No. 1, Contract Offer No. 80; and Ameritech \parallel Operating Companies (Ameritech) Tariff F.C.C. No. 2, Contract Offer No. 215 (collectively, with this Contract Offer No. 185, the "Concurrently Subscribed (M) Contract Offers"). NBTC, PBTC, Frontier, BellSouth, (Tx Ameritech and the Telephone Company may be identified (M) (Tx)as the "Qualified Companies."

The Concurrently Subscribed Contract Offers require the Customer to make and satisfy a Minimum Annual Revenue (M) Commitment (MARC), as defined in Section 40.2.5. The (T) MARC consists of certain recurring revenues from "MARC- (M) Eligible Services" as defined in Section 40.2.5 (A), (T) below for Services listed under this Contract Offer, (M) purchased from the Qualified Companies, and as provided in the Concurrently Subscribed Contract Offers.

The MARC-eligible services provided by the Telephone (M) Company are described in Section 40.2.2. (T)

Contract Offer No. 185 will be available for (M) subscription only from March 30, 2013 through April 30, (M) 2013. This offer is not renewable. (M)

40.2.2 Subject and Non-Subject Services

Those services for which recurring charges are included (M) in MARC calculations under this Contract Offer (MARCeligible services) are: (i) Subject Services, listed in Table B, below; and (ii) Non-Subject Services, listed in Table C, below. Subject Services and Non-Subject Services must be provided by the Telephone Company and located within the "Operating Territory" of the Telephone Company, as described in SWBT Tariff F.C.C. No. 73, Section 15 (Operating Territory). (M)

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) Frontier Communications (Cont'd) (T)

- 40.2.2 Subject and Non-Subject Services (Cont'd)
 - (A) Contract Offer No. 185 is available for qualified (M) special access services located in the MSAs for which the Telephone Company has been granted Phase II pricing flexibility, as listed in SWBT Tariff F.C.C. No. 73, Section 39, and those listed in Table A. During the Term Period of this Contract Offer No. 185, if the Telephone Company is granted pricing flexibility relief in additional MSAs not listed in Section 39 or Table A, as applicable, at the time of subscription, the Customer may, at its option, include Subject Services in those additional MSAs as eligible for the discounts under this Contract Offer No. 185.

Table A

El Paso	TX
Beaumont	TX
Non-MSA	KS
Non-MSA	МО

(B) Subject Services

Subject Services are pricing flexibility qualified access services or rate elements listed in Table B, below.

Table B - Subject Services

Category	Services Included
Interstate special access located in pricing flexibility Metropolitan Statistical Areas (MSAs), including all rate elements that qualify for either Phase I or Phase II pricing flexibility.	All Voice Grade (VG),DS0, DS1 and DS3 special access services or rate elements that are eligible for pricing flexibility

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40.	Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd)			(T) (T)
	40.2 <u>Contract Offer No. 185 - Access Service</u> (Cont'd)			(T)
		40.2.2	Subject and Non-Subject Services (Cont'd)	(T)

(C) <u>Non-Subject Services</u>. Non-Subject Services are (M) listed in Table C, below.

Table C - Non-Subject Services

Category	Services Included
Interstate special access Services provided by the Telephone Company but not located in pricing flexibility Metropolitan Statistical Areas (MSAs) or any rate elements located in pricing flexibility MSAs but not subject to pricing flexibility relief.	Any VG, DSO, DS1, and DS3 special access services and rate elements not listed in Table B
Broadband interstate special access	¹ Optical Carrier Network (OCN) Point- to-Point, Dedicated SONET Ring Service (DSRS), Multi-Service Optical Network (MON) Ring Service, GigaMAN [®] , DecaMAN [®] , WaveMAN SM , Opt-E-MAN [®] and AT&T Switched Ethernet Service

- (D) All terms and conditions for those MARC-Eligible Services that are tariffed are governed by their respective tariff sections, except as noted in this Contract Offer. All terms and conditions for those MARC-Eligible Services that are not tariffed are governed by the applicable guidebooks, service guides or contracts.
- (E) Subject Services and Non-Subject Services shall also include any additional similar or successor services which are provided by the Telephone Company during the Term Period, but which were not available as of the effective date of this Contract Offer No. 185.
- ¹ Optical Carrier Network (OCN) Point-to-Point, Dedicated SONET Ring Service (DSRS), GigaMAN[®], DecaMAN[®], WaveMANSM, OPT-E-MAN Service and AT&T Switched Ethernet Services are now provided on a contractual basis outside of the tariff, including all terms and conditions. As required by the Commission, to allow the Telephone Company to take advantage of the relief granted in the Commission's Memorandum Opinion and Order No. 07-180 released October 12, 2007, services have been de-tariffed by the Telephone Company. Rates, terms and conditions associated with detariffed services are available at www.att.com/guidebook.

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Issued: November 6, 2014

40.		ricing Flexibility Contract Offerings Jointly Administered by AT&T and rontier Communications (Cont'd)		(T) (T)
	40.2	Contract	Offer No. 185 - Access Service (Cont'd)	(T)
		40.2.3	Eligibility Criteria	(T)
			The following Eligibility Criteria apply to this Contract Offer No. 185:	(M)
			(A) <u>Concurrently Subscribed Contract Offers</u> . The Customer must concurrently subscribe to the following Contract Offers:	
			 NBTC Tariff F.C.C. No. 1, Contract Offer No. 29; PBTC Tariff F.C.C. No. 1, Contract Offer No. 164; SWBT Tariff F.C.C. No. 73, Contract Offer No. 185; Ameritech Tariff F.C.C. No. 2, Contract Offer No. 215; BellSouth Tariff F.C.C. No. 1, Contract Offer No. 80; and Frontier Tariff F.C.C. No. 11, Contract Offer No. 58. 	(M) (Tx)
			As of the time of the Customer's subscription to this Contract Offer, the Customer may not be purchasing interstate or intrastate special access services from the Telephone Company pursuant to any pricing flexibility contract offer, broadband services agreement, intrastate "ICB" contract or other individually negotiated tariff or agreement that includes any minimum volume or revenue commitment, other than the Concurrently Subscribed Contract Offers unless such other individually negotiated tariff or agreement expressly refers to the Concurrently Subscribed Contract Offers. For purposes of this Section 40.2.3, tariff discount plans other than pricing flexibility contract tariffs shall not be deemed to be individually negotiated.	(M) (T) (M)
		40.2.4	General Terms and Conditions	(T)
			The following terms and conditions apply to this Contract Offer:	(M)

(A) <u>Subscription.</u>
 To subscribe to this Contract Offer, the Customer must submit a Letter of Subscription (LOS) to the Telephone Company. The Customer must identify in the LOS all Access Customer Name Abbreviations (ACNAs) that the Customer designates for inclusion in this Contract Offer (Eligible ACNAs). Services ordered or purchased under other ACNAs may not be transferred to, or converted for inclusion under, this Contract Offer.
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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.4 General Terms and Conditions (Cont'd) (T)
 - (B) Term Period

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The term of this Contract Offer No. 185 (Term (M) Period) shall be sixty (60) months, beginning on either (i) the first day of the calendar month following the date on which the Letter of Subscription (LOS) is signed by the Customer (Subscription Date) if the Subscription Date is within the last five (5) days of a calendar month, or (ii) if (i) does not apply, the first day of the calendar month in which the Subscription Date occurs. Each successive twelve (12) month period the Term Period, beginning with the of Subscription Date, shall be referred to as a Term The benefits of this Contract Offer, Year. including, without limitation, the accrual of credits pursuant to this Contract Offer, and credits pursuant to this Contract Offer, and Customer's obligation to meet the MARC, shall cease upon the expiration of the Term Period.

- (C) Credits earned by the Customer under this Contract Offer No. 185 and the other Concurrently Subscribed Contract Offers shall be applied as (M) described in Section 40.2.6, below, and in the (T) analogous sections of the other Concurrently (M) Subscribed Contract Offers.
- MARC-Eligible Services may not be purchased pursuant to any pricing flexibility contract offer, broadband services agreement, intrastate (D) MARC-Eligible Services may "ICB" contract or other individually negotiated tariff or agreement that includes any minimum volume or revenue commitment, other than the Concurrently Subscribed Contract Offers (any such precluded tariffs or agreements hereafter referred to as an "Other Commitment Agreement"), unless the Other Commitment Agreement expressly refers to this Contract Offer and expressly permits the Customer to purchase such services subject to both this Contract Offer and the Other Commitment Agreement. The word "purchase," as used in the foregoing sentence, refers to the Customer obtaining or using any service in exchange for compensation, regardless of when the service was ordered or installed. If either party determines that the Customer is purchasing service pursuant to an Other Commitment Agreement, parties will cooperate in good faith to modify or terminate such Other Commitment in a manner consistent with this Contract Offer.

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd) (T)
 - 40.2.4 General Terms and Conditions (Cont'd) (T)
 - (E) Credits to be provided under this Contract Offer (M) will not be issued unless and until the Customer has paid all billed charges for MARC-Eligible Services due and owing as of the date the credits are issued (excluding amounts properly disputed), and is otherwise in material compliance with this Contract Offer.
 - (F) Subject Services are subject to certain rates, charges and general terms and conditions in other sections of SWBT Tariff F.C.C. No. 73 (Sections 2-General Regulations, 5-Ordering Options for Switched & Special Access Service, and 13-Additional Engineering, Additional Labor & Miscellaneous Services), and such terms and conditions may be modified through the filing of tariff changes at any time during the Contract Term. However, such tariff modifications will not change the Terms and Conditions described in this Contract Offer.
 - (G) The Customer must maintain an Access Service Ratio of eighty five percent (85%) or greater, calculated as described below, for services purchased by the Customer in the MSAs identified (M) in Section 40.2.2 of the Contract Offer and in the (T) analogous sections of the other Concurrently (M) Subscribed Contract Offers (calculated in the aqgregate).

The Access Service Ratio is calculated as follows in the aggregate, for all of the Concurrently Subscribed Contract Offers:

Access Revenue + Wholesale Revenue

(1) Access Revenue is the Customer's interstate recurring billed revenue, in the aggregate, for all of the Concurrently Subscribed Contract Offers associated with the rate elements defined in Table D, below:

Table D	
Service	SWBT Tariff F.C.C. No.
	73,
VG, DS1 and DS3 Services	Sections 7 and 39

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd) (T)
 - 40.2.4 General Terms and Conditions (Cont'd)
 - (G) (Cont'd)
 - (1) Wholesale Revenue is the Customer's recurring billed revenue for associated rate elements, as defined in Table E, below, not included in the interstate tariff(s) and/or the Interstate Access Guidebook.

Table E	
Service Level	Associated Rate Elements Not Included
	in Interstate Tariff
VG	VG Loop
	VG Entrance Facilities
	VG Interoffice Transport
	VG Cross Connects
	VG Multiplexing
DS0	DS0 Loop
	DS0 Entrance Facilities
	DS0 Interoffice Transport
	DS0 Cross Connects
	DS0 Multiplexing
DS1	4 - Wire Digital Loop
	DS1 Entrance Facilities
	DS1 Interoffice Transport
	DS1 Cross Connects
	DS1 Multiplexing
DS3	DS3 Loop
	DS3 Entrance Facilities
	DS3 Interoffice Transport
	DS3 Cross Connects
0.1	DS1/DS3 Multiplexing
Other	Dark Fiber - Interoffice
Transport	Dark Fiber - Loop
Products	Dark Fiber - Subloop
	Dark Fiber - Cross Connects
	Unbundled Dedicated Transport

(2) The terms of the Access Service Ratio applicable to this Contract Offer shall not alter the terms of any Access Service Ratio provision(s) of any other tariff under which the Customer obtains service.

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T)Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 - Access Service (Cont'd) (T)
 - 40.2.4 General Terms and Conditions (Cont'd)
 - (H) Breach and Cure.

If either party breaches any material term of this (M) Contract Offer, and the breach continues unremedied for sixty (60) days after written notice of default, or in case of the Customer's breach of (M) the provisions of Section 40.2.4(G) (Access (T) Service Ratio) one hundred twenty (120) days after (M) written notice of default, the other party may terminate this Contract Offer for cause. If the Customer is in breach of its payment obligations, and fails to make payment in full within thirty (30) days after receipt of written notice of default, the Telephone Company may, at its option, terminate this Contract Offer, terminate any Subject Services, suspend the Customer's ordering capability, and/or require a deposit, advanced payment, or other satisfactory assurances as a condition of the continued effectiveness of this Contract Offer and/or the continued provision of Subject Services, except that the Telephone Company will not take any such action as a result of the Customer's non-payment of a charge subject to a timely billing dispute, unless the Telephone Company has reviewed the dispute and determined that the charge is correct. The foregoing sentence does not limit the Telephone Company's right to withhold credits, as provided in Section (M) 40.2.4(E). This Contract Offer may be terminated (T) by either party immediately upon written notice if (M) the other party has become insolvent or involved in a liquidation or termination of its business, or adjudicated bankruptcy, or been involved in an assignment for the benefit of its creditors. The Customer shall be liable to the Telephone Company for termination liability charges, as provided in (M) Section 40.2.13. This Section 40.2.4 shall not (T) alter the rights of the Telephone Company in case (M) of interference with, impairment of or unlawful (M) use of service. (M)

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) <u>Frontier Communications</u> (Cont'd) (T)

40.2 Contract Offer No. 185 - Access Service (Cont'd) (T)

40.2.5 Minimum Annual Revenue Commitment (MARC)

(A) MARC Establishment

The Customer must satisfy a Minimum Annual Revenue Commitment (MARC) for each Term Year. Calculations related to the MARC (including satisfaction of the MARC) shall be determined according to gross billed recurring charges under Eligible ACNAs, after application of any discounts or credits applicable to those recurring revenues (except Area Commitment Plan credits under the BellSouth Tariff F.C.C. No. 1, any credits issued under the Concurrently Subscribed Contract Offers and any circuit-specific monthly recurring charge credits for any broadband services provided under a broadband services agreement with the Qualified Companies, as well as adjustments for overbilling, under billing and billing dispute settlements addressed during the Annual True-up Process only, for MARC-Eligible Services, as defined in the Concurrently Subscribed Contract Offers and purchased under the Eliqible ACNAs (collectively, "MARC-Eligible Charges"). MARC-eligible services, described in the Concurrently Subscribed as Contract Offers, are collectively referred as "MARC-Eligible Services." The Customer's MARC-Eligible Charges shall specifically exclude MARC Attainment Credits, non-recurring charges, usagebased charges. The Customer's MARC obligation shall be a continuing obligation during the entire Term Period.

(B) MARC Calculations

The Customer's MARC for the first year of the Term Period shall be the greater of: (i) ninety five million dollars (\$95,000,000), or (ii) Customer's MARC-Eligible Charges during the three (3) months immediately prior to the Subscription Date, multiplied by four (4), rounded up to the nearest thousand dollars. The MARC for each subsequent Term Year shall be the greater of the MARC-Eligible charges for the last three (3) full calendar months of the previous Term Year multiplied by four (4), rounded up to the nearest thousand dollars or the MARC from the previous Term Year.

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.6 MARC Attainment Credit
 - (A) The Customer will qualify for MARC Attainment (M) Credits ("MAC") as provided in this Section 40.2.6 (T) if it meets the requirements specified in this (M) Section 40.2.6. The amount of the MAC for which (T) the Customer qualifies will be determined (M) according to the amount of the Customer's MARC- (M) Eligible Charges, as provided in Table F, below, (M) subject to the provisions of this Section 40.2.6. (T)

Each Term Year will be divided into three (3) (M) periods of four (4) consecutive months, for purposes of applying MAC (each such period to be referred to as an "Attainment Credit Period"). During the first two (2) Attainment Credit Periods of each Term Year, the Customer will qualify for a MAC for any Attainment Credit Period during which the Customer's MARC-Eligible Charges are equal to or greater than one-third (1/3) of the MARC that applies during that Term Year. The MAC for the first two (2) Attainment Credit Periods of each Term Year will be calculated by multiplying the Applicable Credit Percentage (as shown in Table F) associated with the "Initial Credit Tier" for that Term Year by the amount of the Customer's MARC-Eligible Charges attributable to Subject Services during that Attainment Credit Period. For the avoidance of doubt, the Applicable Credit Percentage (as shown in Table F) is based on the Term Year 1 MARC for all Term Years, and shall not be adjusted for any increases in the MARC after Term Year 1. The "Initial Credit Tier" for each Term Year will be the Credit Tier for which the MARC for that Term Year falls within the range from the Minimum MARC-Eligible Charges through the Maximum MARC-Eligible Charges associated with that Credit Tier. The MAC for the third (3rd) Credit Attainment Period of each Term Year shall be determined according to the "Annual True-Up of MARC Attainment Credits," as described in Section (M) If the Customer does not 40.2.6(B), below. (T) qualify for a MAC for any Attainment Credit (M) Period, no MAC will be issued at the end of that Credit Attainment Period; however, the Customer may be eligible to receive the MAC subsequently, as provided in the "Annual True-Up of MARC Attainment Credits," as described in Section (M) 40.2.6(B), below. (T)

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.6 MARC Attainment Credit (Cont'd)

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Any MAC shall be allocated among the Concurrently Subscribed Contract Offers in proportion to the MARC-Eligible Charges attributable to Subject Services, and billed under each of the Concurrently Subscribed Contract Offers during the relevant Attainment Credit Period. Any MAC will be issued in arrears, within ninety (90) days after the end of the Attainment Credit Period during which the Customer qualified for the MAC.

Example 1:

Assume that the Customer's MARC for Term Year 1 is \$100 million. The Initial Credit Tier for Term Year 1 will be Tier 1 (which includes the range from \$100 million to \$109,999,999.99), and the "Applicable Credit Percentage" for the first two Credit Attainment Periods of Term Year 1 will be five percent (5%). During the first Credit Attainment Period of Term Year 1, the Customer's total MARC-Eligible Charges are \$34 million, and the MARC-Eligible Charges attributable to Subject Services are \$20 million. Because the Customer's MARC-Eligible Charges are greater than one-third of the MARC, a MAC will be issued for five percent (5%) of \$20 million, or \$1 million, for the first Credit Attainment Period of Term Year 1.

Example 2:

Assume that the Customer's MARC for Term Year 2 is \$110 million. The Initial Credit Tier for Term Year 2 will be Tier 2 (which includes the range from \$110 million through \$120,999,999.99), and the "Applicable Credit Percentage" for the first two Credit Attainment Periods of Term Year 2 will be six percent (6%). During the first Credit Attainment Period of Term Year 2, the Customer's total MARC-Eligible Charges are \$38 million, and the MARC-Eligible Charges attributable to Subject Services are \$25 million. Because the Customer's MARC-Eligible Charges are greater than one-third of the MARC, a MAC will be issued for six percent (6%) of \$25 million, or \$1.5 million, for the first Credit Attainment Period of Term Year 2.

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

- 40.2 <u>Contract Offer No. 185 Access Service</u> (Cont'd) (T)
 - 40.2.6 MARC Attainment Credit (Cont'd)
 - (A) (Cont'd)

	MARC Eligibl (inclus		
Credit Tier	Minimum MARC- Eligible Charges	Maximum MARC- Eligible Charges	Applicable Credit Percentage
1	Term Year 1 MARC	(110% of First Year MARC) minus \$.01	5%
2	110% of Term Year 1 MARC	(110% of Tier 2 Minimum) minus \$.01	6%
3	110% of Tier 2 Minimum	(110% of Tier 3 Minimum) minus \$.01	7%
4	110% of Tier 3 Minimum	(110% of Tier 4 Minimum) minus \$.01	8%
5	110% of Tier 4 Minimum	(110% of Tier 5 Minimum) minus \$.01	9%
6	110% of Tier 5 Minimum	None	10%

Table F: MARC Attainment Credit Schedule

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.6 MARC Attainment Credit (Cont'd)
 - (B) Annual True-up Process
 - (1) Annual Shortfall. If, at the end of any Term Year, the amount of the Customer's MARC-Eligible Charges is less than the MARC for that Term Year, the Qualified Companies shall bill, and the Customer shall pay, an amount equal to the difference between the MARC and the Customer's MARC-Eligible Charges for that Term Year ("Annual Shortfall"). Any Annual among Shortfall will be allocated the Qualified Companies according to the amounts of MARC-Eligible Charges attributable to Subject Services and billed by the Qualified Companies during the relevant Term Year. Upon payment of the Annual Shortfall, the Qualified Companies shall issue to the Customer a credit in the amount, if any, by which the "Minimum Annual MAC" exceeds the MAC previously issued to the Customer during that Term Year. The "Minimum Annual MAC" is the product of (a) the Applicable Credit Percentage associated with the Initial Credit Tier for that Term Year MARC-Eligible Charges times (b) the attributable to Subject Services during the relevant Term Year. Notwithstanding the foregoing, the Qualified Companies may, with the agreement of the Customer, offset all or part of the credit amount against all or part of the Annual Shortfall, in lieu payment of the full amount of the Annual Shortfall. In either case, the credit issued to the Customer may be referred to as a "Shortfall True-Up Credit." Any Shortfall True-Up Credit will be allocated among the Qualified Companies according to the amounts of MARC-Eligible Charges attributable to Subject Services and billed by the Qualified Companies during the relevant Term Year.

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- 40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)
 - 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.6 MARC Attainment Credit (Cont'd)
 - (B) Annual True-up Process (Cont'd)
 - (1) Annual Shortfall. (Cont'd)
 Example:
 - Assume that, the Customer's Term Year 1 MARC was \$100 million, and its Term Year 2 MARC is \$110 million, so the Initial Credit Tier is Tier 2, and the Applicable Credit Percentage is six percent (6%). Also assume that, during Term Year 2, the Customer receives \$2 million in MAC during the first two Credit Attainment Periods of Term Year 2 and that, as of the end of Term Year 2, the Customer's MARC-Eligible Charges are \$109 million, of which the amount attributable to Subject Services is \$80 million. The Customer must pay an Annual Shortfall of \$1 million. Upon payment of that amount, the Qualified Companies will issue a Shortfall True-Up Credit to the Customer in the amount of \$2.8 million (6% x \$80 million = million, minus \$2 million in MAC \$4.8 previously issued during Term Year 2). In the alternative, with the Customer's agreement, the Qualified Companies could instead offset the \$1 million Annual Shortfall against the \$2.8 million credit amount, and issue to the Customer a Shortfall True-Up Credit of \$1.8 million.
 - Annual True-Up of Attainment Credits. If, at (1)the end of a Term Year, the amount of the Customer's MARC-Eligible Charges is equal to, or greater than, the MARC for that Term Year, the Telephone Company will issue a credit (a "MAC Achievement Credit") in the amount by which the "Achieved Annual MAC" exceeds the MAC previously issued to the Customer during that Term Year. The "Achieved Annual MAC" is equal to the product of (a) the Applicable Credit Percentage for the Credit Tier associated with the amount of the Customer's MARC-Eligible Charges for that Term Year times (b) the MARC-Eligible Charges attributable to Subject Services and billed by the Qualified Companies during the relevant Term Year. Anv MAC Achievement Credit will be allocated among the Qualified Companies according to the amounts of MARC-Eligible Charges attributable to Subject Services during the relevant Term Year.

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd) (T)
 - 40.2.6 MARC Attainment Credit (Cont'd)
 - (B) Annual True-up Process (Cont'd)
 - (1) Annual True-Up of Attainment Credits. (Cont'd) Example: Assume that the Customer's Term Year 1 MARC was \$100 million, and its Term Year 2 MARC is \$110 million. Also assume that the Customer's MARC-Eligible Charges for Term Year 2 are \$123 million, of which the amount attributable to Subject Services is \$80 million, and that the Customer has received \$2 million in MAC during the first two Credit Attainment Periods of Term Year 2. The Credit Tier applicable in Term Year 2 will be Tier 3 (which applies if the Customer's MARC-Eligible Charges fall in the range from \$121,000,000 through \$133,099,999.99), and the Applicable Credit Percentage is seven percent (7%). The Qualified Companies will issue a MAC Achievement Credit in the amount of \$3.6 million (7% x \$80 million = \$5.6 million, minus \$2 million in MAC previously issued in Term Year 2). (M)

40.2.7 Rate Stability Credit

the Telephone Company increases the Monthly (M) Ιf Recurring Charges (MRCs) applicable to Subject Services in Phase II pricing flexibility MSAs, as listed in SWBT Tariff F.C.C. No. 73, Section 39, the Telephone Company will issue credits to the Customer to offset the increase in MRCs. The amount of such credits, if applicable, will be equal to the difference between the increased MRCs and the MRCs in effect as of the Subscription Date, during the period to be covered by the credits. Any such credits will be issued (M) concurrently with MAC, as provided in Section 40.2.6, (T) provided, however, that the following shall not be (M) considered such a rate increase: (i) any rate change resulting from a grant of Phase II pricing flexibility for any MSA subject to this Contract Offer, or (ii) any change in applicable charges due to the expiration of a term commitment or payment plan. (M)

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40. <u>Pricing Flexibility Contract Offerings Jointly Administered by AT&T and</u> (T) Frontier Communications (Cont'd) (T)

- 40.2 <u>Contract Offer No. 185 Access Service (Cont'd)</u>
 - 40.2.8 Service Level Assurance
 - (A) Service Level Assurance (SLA). The Customer will (M) be eligible for additional credits if certain Service Level Assurance (SLA) benchmarks are not achieved by the Qualified Companies, as provided SLA Benchmark measurements will be below. calculated in the aggregate, for all DS1 and DS3 Subject Services provided to the Customer by the Qualified Companies, for each Term Year. SLA benchmark measurements will be calculated according to the Qualified Companies' generally applicable business rules and criteria associated with each of the SLA benchmark measurements. The SLA benchmarks will apply to both DS1 and DS3 services on a combined basis. SLA will apply to the following service performance measurements.
 - (1) Mean Time to Repair (MTTR). "Mean Time to Repair" means the sum of the "Receipt to Restore Durations" of "Total Trouble Reports" divided by the number of Total Trouble Reports. "Total Trouble Reports" means all closed Customer trouble reports. "Receipt to Restore Duration" means the number of minutes (converted to hours) from the date and time each such trouble report is received by the Telephone Company to the date and time each such trouble report is closed.
 - (2) On Time Delivery. "On Time Delivery" means the percentage of total Customer orders that are completed on or before their due dates.
 - (3) New Circuit Failure Rate. "New Circuit Failure Rate" means the percentage of total for new circuits that are subject to trouble reports within thirty (30) calendar days after the date of installation.
 - (4) Repeat Reports within 30 Days. "Repeat Reports within 30 Days" means the percentage of closed trouble reports for any circuit that are received within thirty (30) calendar days after the restoral date of a prior closed trouble report for the same circuit.

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T)Frontier Communications (Cont'd) (T)

40.2 Contract Offer No. 185 - Access Service (Cont'd) (T)

40.2.8 Service Level Assurance (Cont'd)

Repeat Reports

(B) SLA Measurements and Benchmarks. If the Qualified (M) Companies fail to achieve the benchmarks set forth (M) in Table G, below, SLA Credits shall apply as (M) provided in Section 40.2.8(C), below. (T)

Table G - SLA Measurements and Benchmarks Measurement Benchmark MTTR 4.5 Hours On Time Delivery 95% New Circuit Failure Rate 4.5%

14.5%

(C) SLA Credits. Within ninety (90) days after the end of each Term Year, the Qualified Companies will provide the Customer with a report of performance for the SLA measurements set forth in this Contract Offer. If the Qualified Companies fail to achieve the benchmarks in this Contract Offer, the Qualified Companies will issue SLA Credits to the Customer, as set forth in Table H, below (SLA Credits). A single SLA Credit will apply per SLA benchmark, per Term Year, for the Qualified Companies in the aggregate. Any SLA Credits will be issued to the Customer within ninety (90) days after the end of each Term Year, and will be allocated among the Qualified Companies according to the amounts of MARC-Eligible Charges attributable to Subject Services and billed by the Qualified Companies during the relevant Term Year.

Table H - SLA Performance Credits

	Credit if Benchmark Not Achieved Per	
Measurement	Term Year	
MTTR	\$100,000	
On Time Delivery	\$100,000	
New Circuit Failure Rate	\$100,000	
Repeat Reports within 30	\$100,000	
days		(№

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675 W. Peachtree St. NW, Atlanta, GA 30308

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T) Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.9 Termination Liability Credit

The Qualified Companies will bill, and the Customer (M) shall pay termination liability charges as they come due in accordance with applicable tariffs. The Qualified Companies will issue credits for otherwise applicable termination liability charges for moves and/or disconnections of non-channelized DS1 and/or nonchannelized DS3 Subject Services located in pricing flexibility MSAs, which circuits connect to end user locations, up to the maximum credit amounts set forth in Table I, below. A single maximum Termination Liability Credit will apply per Term Year for the Qualified Companies in the aggregate. In the event that termination liability charges for any moves and/or disconnections eligible for credits under this provision are billed by the Qualified Companies, the Telephone Company will issue credits for such charges once every four months up to the maximum Termination Liability Credit amount shown in Table I, below, within ninety (90) days after the end of the four (4) month period. Termination Liability Credits will be allocated among the Qualified Companies according to the amounts of MARC-Eligible Charges attributable to Subject Services and billed by the Qualified Companies during the relevant Term Year.

Subject Services eligible for termination liability waivers under the Concurrently Subscribed Contract Offers shall not be eligible for similar termination liability waivers under any other pricing flexibility contract offer, promotional offering, discount plan or other arrangement.

- (A) Any DS1 Subject Service must have been in service for a minimum of one (1) month from its original installation date.
- (B) Any DS3 Subject Service must have been in service for a minimum of one (1) year from its original installation date. (M)

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.9 Termination Liability Credit (Cont'd) (T)

Table I: Termination Liability Credit

Term Year	If MARC is	Maximum Credit in Term Year
1	Term Years 1 MARC	\$2,000,000
2 through 5	110% of Term Year 1 MARC	\$2,500,000
2 through 5	120% of Term Year 1 MARC	\$3,000,000
2 through 5	130% of Term Year 1 MARC	\$3,500,000
2 through 5	140% of Term Year 1 MARC	\$4,000,000
2 through 5	150% of Term Year 1 MARC	\$4,500,000

40.2.10 Non-Recurring Charge Credit

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The non-recurring charges (NRCs) set forth in SWBT FCC Tariff (M) Section 73, Parts 5, 7, 13 and 39, shall apply to Subject (M) Services provided under this Contract Offer, subject to this (M) Section 40.2.10. (T)

(A) The Qualified Companies shall establish on behalf of the (M) Customer a credit pool in the amount of two million seven hundred fifty thousand dollars (\$2,750,000) for each Term Year to be applied against NRCs otherwise applicable to certain Subject Services during the Term Period (NRC Credit Pool). The credit pool will be available only for the reimbursement of NRCs associated with the following USOCS: (i) TMECS and CLR (for DS1 Subject Services); and (ii) NRBSE, NRBMF, NRBMG and NRBMH (for DS3 Subject Services). NRC Credits shall be applied against NRCs associated with installations or moves of Subject Services. Notwithstanding anything to the contrary in the foregoing sentence, NRC Credits shall not be applied against: (i) NRCs subject to waivers or credits other than those provided under this (M) Section 40.2.10; (ii) Special Construction Charges; or (T) (iii) termination liability, shortfall, true-up or other (M) charges resulting from customer's failure to satisfy a (M) term, revenue or volume commitment. (M)

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)

40.2 Contract Offer No. 185 - Access Service (Cont'd)

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- 40.2.10 Non-Recurring Charge Credit
 - (A) The Qualified Companies will bill in accordance (M) with SWBT Tariff F.C.C. No. 73, Parts 5, 7, 13 and 39, and the Customer shall pay NRCs as they come due. The Qualified Companies will review billing for such NRCs after each four (4) month period, and will issue credits to the Customer against all such NRCs billed within such Term Year up to the maximum amount of two million seven hundred fifty thousand dollars (\$2,750,000) for each Term Year. Non-Recurring Charge Credits, if any, will be issued no later than ninety (90) days after the end of each four (4) month period.
 - (C) Non-Recurring Charge Credits shall apply only to the installation of new DS1 and DS3 Subject Services in MSAs eligible for pricing flexibility. Non-Recurring Charge Credits shall not apply to Access Order Charges, or the substitution, change or rearrangement of any facilities used in providing service under this tariff. The credit pool will be available for reimbursement of NRCs associated with the DS1 USOCs: TMECS and CLR, and with the DS3 USOCS NRBSE, NRBMF, NRBMG, and NRBMH. (M)

40.2.11 Assignment/Transfer/Successors

- (A) Subject to the provisions of Section 40.2.12, the (T) Customer may assign or transfer this Contract (M) Offer if (i) the proposed assignee or transferee demonstrates credit worthiness under both (1) and (2), below (and if (1) and (2) are not applicable to Customer, then (3) shall apply); and (ii) neither the proposed assignee or transferee nor its parent has commenced a voluntary receivership or bankruptcy proceeding (or had a receivership or bankruptcy proceeding initiated against it) at any time during the Term Period.
 - (1) Any debt securities of the proposed assignee or transferee or its parent (defined as an entity that owns directly or indirectly more than fifty percent (50%) of the equity of the proposed assignee or transferee) are rated below investment grade, as defined by the Securities and Exchange Commission, or if any debt securities of a proposed assignee or transferee or its parent are rated the lowest investment grade and have been placed on review by the rating organization for a possible downgrade.

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)

40.2 Contract Offer No. 185 - Access Service (Cont'd)

40.2.11 Assignment/Transfer/Successors

(A) (Cont'd)

- (2) The proposed assignee or transferee or its parent does not have any outstanding securities rated by credit rating agencies, e.g., Standard and Poor's, but does have a Dun and Bradstreet rating, and the proposed assignee or transferee is rated:
 - (a) "fair" or below in a composite credit appraisal published by Dun and Bradstreet; or
 - (b) "high risk" in a Paydex score as published by Dun and Bradstreet.
- (3) If the information required to review the assignee or transferee's credit worthiness pursuant to either Subsection (1) or (2) of (M) this Section 40.2.11(A) is not available, (T) the Telephone Company shall exercise its (M) reasonable discretion in determining the credit worthiness of the assignee or transferee based on any information available. (M)
- 40.2.12 Mergers and Acquisitions

All provisions of this Contract Offer shall continue in (M) full force and effect if the Customer, in whole or in part, merges with, acquires, is acquired by, sells all or substantially all of its stock or assets to any other entity, or purchases all stock or substantially all stock or certain assets of another company (the foregoing generally referred to herein as a merger or acquisition). Upon the Transaction Close Date of the merger or acquisition, if the other company involved in the merger or acquisition also purchases Subject Services from the Telephone Company, the Subject Services, as provided for in this Contract Offer, will continue to be maintained at the same volume, rates, and Terms and Conditions, as outlined herein, and existing or new services purchased by such other company may not be included in, or purchased under, this Contract Offer. The Transaction Close Date shall be defined as the date that the stock purchase is complete and/or the final date on which the assets of the acquired/merged company have been purchased. (M)

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)

- 40.2 Contract Offer No. 185 Access Service (Cont'd)
 - 40.2.13 Termination Liability Charges
 - (A) Termination liability charges will apply to (M) Subject Services if, and to the extent, such charges apply according to any applicable provisions of SWBT Tariff F.C.C. No. 73. Termination liability charges apply to this Contract Offer, in addition to any termination liability charges that may apply to Subject (M) Services, as provided in this Section 40.2.13. (T)
 - If, prior to the completion of the Term Period, (M) the Customer terminates this Contract Offer No. 185 or any of the other Concurrently Subscribed Contract Offers for any reason other than material breach by the Telephone Company or one of the other Qualified Companies, or if the Telephone Company terminates this Contract Offer No. 185, or if one of the other Qualified Companies terminates its other Concurrently Subscribed Contract Offer as a result of a material breach by the Customer, then this Contract Offer No. 185 shall be terminated (if not already terminated) and the Customer shall pay a termination liability charge equal to the MARC Termination Charge plus the aggregate of the following: (as defined below), if any, (i) the "Pro-rated True-Up Amount" (as defined below), if any, and (ii) the last two (2) MACs earned by the Customer prior to termination. However, if such earned MACs have not yet been issued by the Telephone Company, the Customer shall not repay such MACs. Instead, any unissued MAC will not be issued.
 - (B) The MARC Termination Charge shall be equal to one of the following, as applicable:
 - (1) If this Contract Offer is terminated in Term Year 1, 10 percent of the MARC for the remaining portion of Term Year 1, plus 10 percent of the MARCs for the remaining years of the Term Period (determined using the MARC for Term Year 1 as the MARC for each of Term Years 2-5);
 - (2) If this Contract Offer is terminated in Term Year 2, 12.5 percent of the Term Year 2 MARC for the remaining portion of Term Year 2, plus 12.5 percent of the MARCs for the remaining years of the Term Period (determined using the MARC for Term Year 2 as the MARC for each of Term Years 3-5);

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- 40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and Frontier Communications (Cont'd) (T)
 - 40.2 Contract Offer No. 185 Access Service (Cont'd)

40.2.13 Termination Liability Charges (Cont'd)

(B) (Cont'd)

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- (3) If this Contract Offer is terminated in Term (M) Year 3, 12.5 percent of the Term Year 3 MARC for the remaining portion of Term Year 3, plus 12.5 percent of the MARCs for the remaining years of the Term Period (determined using the MARC for Term Year 3 as the MARC for each of Term Years 4 and 5);
- (4) If this Contract Offer is terminated in Term Year 4, 12.5 percent of the Term Year 4 MARC for the remaining portion of Term Year 4, plus 12.5 percent of the MARC for the remaining year of the Term Period (determined using the MARC for Term Year 4 as the MARC for Term Year 5); or
- (5) If this Contract Offer is terminated in Term Year 5, 12.5 percent of the Term Year 5 MARC for the remaining portion of Term Year 5.
- (C) The "Pro-rated True-Up Amount" will be equal to the difference, if any, between the pro-rated MARC for that Term Year under this Contract Offer, as of the termination effective date, minus the aggregate of (a) the MARC-Eligible Charges, and (b) any Shortfall charges paid for the Term Year in which the termination occurs.

For avoidance of doubt, if the Pro-rated True-Up Amount is a negative number (i.e., Customer has, on a year-to-date basis, paid MARC-Eligible Charges and Annual Shortfall charges in excess of the pro-rated MARC for that Term Year as of the termination effective date), the Pro-rated True-Up Amount shall be zero, and the amount of termination liability owed by Customer under this section shall be reduced as follows:

- (1) by either ten percent (10%) if termination occurs during Term Year 1, or twelve and one half percent (12.5%) if termination occurs during any other Term Year, of the excess, if any, of
 - (a) the MARC-Eligible Charges for that Term Year, over
 - (b) the pro-rated MARC for the period covered by the Pro-rated True-Up Amount; and (M)

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40. Pricing Flexibility Contract Offerings Jointly Administered by AT&T and (T)Frontier Communications (Cont'd) (T)

40.2 Contract Offer No. 185 - Access Service (Cont'd) (T)

40.2.13 Termination Liability Charges (Cont'd) (T)

(C) (Cont'd)

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- if there is a reduction under Section (M) (2)40.2.13(C)(1), by the amount of any Annual (T) Shortfall charges paid for that Term Year, (M) not to exceed the excess amount determined (M) under Section 40.2.13(C)(1), above; or (T)
- (3) if there is no reduction under Section (M) 40.2.13(C)(1), then by the excess of (T)
 - (a) the MARC-Eligible Charges and Annual (M) Shortfall charges paid for that Term Year, over
 - (b) the pro-rated MARC for the period covered by the Pro-rated True-Up Amount.

Τf the aggregate reduction Section (M) under 40.2.13(C)(1) and (2), or the reduction under (T)Section 40.2.13(C)(3), exceeds the amount of the (T) termination liability owed by Customer under this (M) Section, then the Telephone Company shall issue a credit in the amount of such excess.

The Customer will pay in full any termination liability charge within thirty (30) days after notice by the Telephone Company. (M)

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41. Pricing Flexibility Offerings

41.182 Reserved for Future Use

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41. Pricing Flexibility Offerings (Cont'd)

41.182 <u>Reserved for Future Use</u> (Cont'd)

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41. Pricing Flexibility Offerings (Cont'd)

41.182 <u>Reserved for Future Use</u> (Cont'd)

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41. Reserved for Future Use (Cont'd)

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41. Pricing Flexibility Offerings (Cont'd)

41.182 <u>Reserved for Future Use</u> (Cont'd)

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41. Pricing Flexibility Offerings (Cont'd)

41.182 <u>Reserved for Future Use</u> (Cont'd)

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41. Pricing Flexibility Offerings (Cont'd)

41.182 <u>Reserved for Future Use</u> (Cont'd)

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41. Pricing Flexibility Offerings (Cont'd)

41.182 Reserved for Future Use (Cont'd)

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41. Reserved for Future Use

41.185 Contract Offer No. 185 - Access Service

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

41.185 Reserved for Future Use (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

41.185 Reserved for Future Use (Cont'd)

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41. Pricing Flexibility Contract Offerings (Cont'd)

41.185 Reserved for Future Use (Cont'd)

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41.185 Reserved for Future Use (Cont'd)

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41.185 Reserved for Future Use (Cont'd)

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