

1. DESCRIPTION

The Company may from time to time engage in promotional offerings to the Company's customers.

The Company may waive and/or discount specific Guidebook rates and/or charges, provide customers with credits based on meeting certain conditions, offer services under different terms and conditions, or offer other incentives to purchase Guidebook services as specified in the offer.

Business Local Calling Option A and Option B Bundle Promotion

(N)

Eligible business customers with 1-19 lines will receive a discounted per line effective rate for AT&T Business Local Calling Option A or Option B package charges. Eligible customers are those business customers who are subscribed to AT&T Business Local Calling Option A or Option B when it is part of a bundle, where bundle components are available.^{/1/}

These eligible customers who subscribe to a 12-month Term Plan for AT&T Business Local Calling Option A or Option B as part of a bundle will receive a \$5 per line discount for AT&T Business Local Calling Option A or Option B package charges.

With the exception of the AT&T Business Local Calling Additional Line offer, this offer may not be combined with other AT&T Business Local Calling Term Plan discounts.

This offer is only allowed on single location accounts.

Billed to Number (BTN) arrangements are not allowed.

When the customer's bundle subscription expires these benefits will no longer apply.

All other terms and conditions associated with AT&T Business Local Calling, as appropriate, will apply.

(N)

/1/ The bundle combines the AT&T Business Local Calling Option A or Option B, provided by the Company with services offered by affiliates of these Companies (Long Distance, non-regulated Internet services and /or Mobility) in a bundled offering.

(N)

(N)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following:

Business Remote Call Forwarding with Unlimited Local Usage Win/Winback Promotion

(N)

A promotional period will be established from July 14, 2018, through June 30, 2019. During this promotional period, eligible business customers will receive a net effective rate of \$5.00 per month per path for Remote Call Forwarding (RCF) service and unlimited AT&T Local Usage and AT&T Message Telecommunications Service.

Eligible customers are business customers who have their exchange access service with another Carrier and who now establish their exchange access service with the Company or AT&T Business Voice over IP Service (AT&T Phone).

To qualify for this Promotion, the Call Forwarded number of the RCF service must terminate to a Company business access line (excluding 800 service lines) or AT&T Business Voice over IP Service, at the time customer subscribes to this Promotion. Subscribers must order RCF service within 30 days of establishing the qualifying exchange access service from the other carrier. Subscribers may have a maximum of ten RCF paths (initial/additional) per billing account participating in this discounted service, and the RCF path(s) must be located in the same state where service from the other carrier was located.

If subscriber with this RCF Promotion terminates Company business access line or AT&T Business Voice over IP Service and retains the Company's RCF, this Promotion will continue to apply until customer terminates the RCF service.

This Win/Winback Promotion cannot be combined with other RCF promotions or offers, including the existing RCF discount offer, which will still be available.

(N)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following (cont'd):

BUSINESS LOCAL CALLING ASSURANCE SAVE PROMOTION

A promotional period will be in effect from February 1, 2019, through December 31, 2021. During this period eligible Business customers will receive a discounted per line effective rate for AT&T Business Local Calling Assurance package charges. (C)

Eligible customers are existing customers who subscribe to the Business Local Calling Assurance package, and who communicate a desire to disconnect their lines, then reconsider and keep the lines with the Company (save).

Eligible customers will receive a net monthly rate of \$35 per line (via a \$10 credit per line) for 12 months, on their AT&T Business Local Calling Assurance package.

This offer is only allowed on single location accounts.

Billed to Number arrangements are not allowed.

Customers cannot call back at a subsequent date and receive additional credits for lines targeted for disconnection.

This offer may not be combined with other AT&T Business Local Calling Assurance discount.

All other terms and conditions associated with AT&T Business Local Calling Assurance, as appropriate, will apply.

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following (cont'd):

Business Remote Call Forwarding with Unlimited Local Usage Win/Winback Promotion II

A promotional period will be established from January 1, 2021, through December 31, 2022. During this promotional period, eligible business customers will receive a net effective rate of \$5.00 per month per path for Remote Call Forwarding (RCF) service and unlimited AT&T Local Usage and AT&T Message Telecommunications Service. (C)

Eligible customers are business customers who have their exchange access service with another Carrier and who now establish their exchange access service with the Company or AT&T Business Voice over IP Service (AT&T Phone), are now requesting 1-10 business exchange access lines and/or 1-6 AT&T Phone seats, and cannot port their telephone number and require RCF to keep their existing telephone numbers at existing location

To qualify for this Promotion, the Call Forwarded number of the RCF service must terminate to a Company business access line (excluding 800 service lines) or AT&T Business Voice over IP Service, at the time customer subscribes to this Promotion. Subscribers must order RCF service within 30 days of establishing the qualifying exchange access service from the other carrier. Subscribers may have a maximum of ten RCF paths (initial/additional) per billing account participating in this discounted service, and the RCF path(s) must be located in the same state where service from the other carrier was located.

If subscriber with this RCF Promotion terminates Company business access line or AT&T Business Voice over IP Service and retains the Company's RCF, this Promotion will continue to apply until customer terminates the RCF service. The monthly Remote Call Forwarding rates and unlimited local or local toll usage will be discounted for each path and for each additional path.

Eligible customers will receive a waiver of the nonrecurring charges to add Remote Call Forwarding.

This Win/Winback Promotion cannot be combined with other RCF promotions or offers, including the existing RCF discount offer, which will still be available.

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

(C)

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.5 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.6 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.7 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.8 ELITE WITH PRI SUMMER 2002

Eligible customers who enroll in this promotion and make a 24 month commitment to the following services:

- Installation of Primary Rate ISDN package 1, 2 and/or 3 (new service only).
- Install IntraLATA Special Access DS1 service (for new Primary Rate ISDN service only).
- Install DID Station Numbers (Optional – applies to new customers only).
- Subscribe to Value PromiseSM Plus Option 2 plan with \$500 minimum monthly average of incremental discounted Company Local Toll and/or CUSTOM 8 Business Line Termination usage per Primary Rate ISDN package 1, 2 and/or 3.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location over the life of the 24 month agreement (see the Elite with PRI Usage Commitment Level matrix).

Will receive:

- Waiver of the installation of the Primary Rate ISDN package 1, 2 and/or 3 and Special Access 2-point IntraLATA DS1 service (new service only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- Waiver of the installation charge for CUSTOM 8 line (new CUSTOM 8 service only)
- A one-time additional credit equaling:

A 25% discount on the monthly recurring rates for each Primary Rate ISDN package 1, 2 or 3

A 25% discount on the monthly recurring rates for each HiCap DS1 for the life of the 24 month agreement.

Usage award based on the customer's Elite with PRI 2002 average monthly discounted usage commitment level for the life of the 24 month agreement.

A one time credit equal to 50% of the monthly recurring charges for each CUSTOM 8 service for the 24 month agreement period.

This promotion is available June 26, 2002 through October 23, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.8 ELITE WITH PRI SUMMER 2002 (cont'd)

This promotion is available to customers whose premises are located in the following Verizon wire centers:

MRHLCAXF	BLFLCAXF	LNBHCAXS	SNBRCAXH	WMNSCAXF
THOKCAXH	WLANCAXF	SNFNCAAG	LGBHCAXF	PCRVCAXF
SPLVCAXF	LSGTCAXF	LNCSCAXG	MSCYCAXF	NRWLCAXG
LNBHCAXH	LMLNCAXF	QZHLCAAF	NWPKCAXF	ONTRCAXG
SRMDCAXF	SNBRCAXK	SNYMCAXF	GRHLCAXF	WHTRCAXH
WLANCAXG	ETWNCAXF	HNBHCAXF	ONTRCAXM	HNBHCAXL
WLANCAXJ	HNBHCAXH	HRBHCAXA	GDLPCAXG	LNBHCAXM
DWNYCAXG	PACMCAXF	MNBHCAXF	SYLMCAXF	LNBHCAXT
SNBRCAXL	SNLDCAXF	ARTSCAXF	HNBHCAXG	RDLDCAXF
PSDNCAXF	SNTMCAXF	NRWLCAXF	LAPNCAXG	
EDMTCAXF	BLPKCAXF	BLGRCAXF	SNMNCAXG	
NOVTCAXF	WLANCAXH	LAPNCAXL	PDRYCAXF	
GLRYCAXF	THOKCAXF	CCMNCAXF	LNBHCAXF	
DWNYCAXF	SNBRCAXN	CLCYCAXG	LNBHCAXL	
RDBHCAXF	LNBHCAXG	SNMNCAXJ	TRNCCAXG	

To qualify for the offering the customer must maintain a minimum incremental discounted monthly average Local Toll of \$500 per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location. The \$500 minimum monthly average of discounted incremental usage includes the following four options:

- Outbound Company Local Toll and Company Calling Services Card only.
- Company Local Toll only.
- Company Inbound CUSTOM 8 only
- A combination of inbound Company CUSTOM 8, outbound Company Local Toll and Company Calling Services Card

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.8 ELITE WITH PRI SUMMER 2002 (cont'd)

The customer must commit to and meet an average discounted monthly IntraLATA Company Local Toll usage level per Primary Rate ISDN package 1, 2 and/or 3/HiCap circuit per location over the life of the 24 month agreement as outlined in the following chart:

Elite with PRI Usage Commitment Level

*Discounted VPP Commitment Level	Applicable One-time Usage Award Credit
\$500	\$4,500
\$550	\$4,950
\$750	\$6,750
\$1,000	\$9,000
\$1,250	\$11,250
\$1,500	\$13,500
\$1,750	\$15,750
\$2,000	\$18,000
\$2,250	\$20,250
\$2,500	\$22,500
\$2,750	\$24,750
\$3,000	\$27,000
\$3,250	\$29,250
\$3,500	\$31,500
\$3,750	\$33,750
\$4,000	\$36,000
\$4,250	\$38,250
\$4,500	\$40,500
\$4,750	\$42,750
\$5,000	\$45,000
\$5,250	\$47,250
\$5,500	\$49,500
\$5,750	\$51,750
\$6,000	\$54,000
\$6,250	\$56,250
\$6,500	\$58,500
\$6,750	\$60,750
\$7,000	\$63,000
\$7,250	\$65,250
\$7,500	\$67,500

/1/ Qualifying usage commitment levels are determined at the customer premises level.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.8 ELITE WITH PRI SUMMER 2002 (Cont'd)

The following may not participate in this promotion:

- Customers participating in other Usage product promotions unless otherwise specified.
- Customers participating in other promotions for the same PRI package 1, 2, or 3 or Special Access service.

Customers may elect to participate in multiple Company promotions simultaneously unless otherwise specified.

This offering is valid when a customer supersedes, number changes or T&Fs as long as the customer maintains the required 24 month Term agreement.

A single customer with multiple customer premises may participate in this promotional offer. Each customer premises is treated individually and must each maintain the terms and conditions for eligibility.

If the customer does not meet the required terms and conditions of this agreement or disconnects any required service prior to completion of the agreement term, no further credits or waivers will be given to the customer, and the Company will bill customer for, and customer agrees to pay all previous credits and waived charges received pursuant to this offer. In addition, customer also agrees to pay any other charges, payments or disconnection/termination fees required by the Guidebook or any other incorporated promotional offering.

Customers' locations which are still in service at the end of the Agreement term and which have not met their monthly average discounted Value PromiseSM Plus Option 2 usage commitment averaged over months 1 through 24, but which have a Value PromiseSM Plus discounted monthly average Local Toll and/or Custom 8 of at least \$500, will be charged and billed for a one time partial recovery of credits previously given calculated for the Value PromiseSM Plus component, as follows:

- The difference between the usage credit received by the customer and 9 (nine) times the average monthly discounted Value PromiseSM Plus usage that was billed over the 24 month agreement term period.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.9 "It's PRI SUMMER 2002"

A new promotion for Primary Rate ISDN (PRI) is available to customers with locations in Verizon territory. To qualify for this promotion the customer must agree to enroll in this promotion for at least 24 months of service and newly installs a minimum of:

- One (1) Primary Rate ISDN (PRI) Package 1, 2, or 3

The customer will receive a waiver of the non-recurring charges associated with each PRI Package.

Early Termination Fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing tariffed rates and do not carry Early Termination Fees. The customer is required to retain the service for a minimum period of 24 months from the installation date. The customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable tariffed rates and charges. Unless otherwise stated in the agreement: (1) if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. PRI services installed under this offering may not participate in other PRI or Special Access promotions. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.9 "It's PRI SUMMER 2002" (cont'd)

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

MRHLCAXF	BLFLCAXF	LNBHCAXS	SNBRCAXH	WMNSCAXF
THOKCAXH	WLANCAXF	SNFNCAAG	LGBHCAXF	PCRVCAXF
SPLVCAXF	LSGTCAAF	LNCSCAXG	MSCYCAXF	NRWLCAXG
LNBHCAXH	LMLNCAAF	QZHLCAAF	NWPKCAAF	ONTRCAAG
SRMDCAXF	SNBRCAXK	SNYMCAXF	GRHLCAXF	WHTRCAAH
WLANCAXG	ETWNCAXF	HNBHCAXF	ONTRCAXM	HNBHCAXL
WLANCAXJ	HNBHCAXH	HRBHCAXA	GDLPCAXG	LNBHCAXM
DWNYCAXG	PACMCAXF	MNBHCAXF	SYLMCAAF	LNBHCAXT
SNBRCAXL	SNLDCAXF	ARTSCAXF	HNBHCAXG	RDLDCAAF
PSDNCAXF	SNTMCAAF	NRWLCAXF	LAPNCAXG	
EDMTCAAF	BLPKCAAF	BLGRCAXF	SNMNCAXG	
NOVTCAXF	WLANCAAH	LAPNCAXL	PDRYCAXF	
GLRYCAAF	THOKCAAF	CCMNCAXF	LNBHCAXF	
DWNYCAXF	SNBRCAXN	CLCYCAXG	LNBHCAXL	
RDBHCAXF	LNBHCAXG	SNMNCAXJ	TRNCCAXG	

This promotion is offered from June 26, 2002 through October 23, 2002.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 "Light With PRI SUMMER 2002"

This promotion is available to new and existing customers for Primary Rate ISDN, Package 1, 2, and/or 3 service when the customer makes a 24 month commitment to use the following Company services:

- Install Primary Rate ISDN (new service only)
- Install Special Access DS1 (new ISDN transport facility).
- Install DID Station Numbers (optional – applies to new customers only)
- Value PromiseSM Plus Option 2 plan with a \$250 minimum monthly average of discounted incremental Company Local Toll and/or Custom 8 Business Line Termination per Summary Bill BTN within the first two full months billing cycles.
- Select and meet a monthly average discounted Company Local Toll and/or Custom 8 usage commitment level per Primary Rate ISDN package 1, 2 and/or 3, Special Access DS1 service per Summary Bill BTN over the life of the 24 month promotion agreement (see Light with PRI Commitment Level matrix following).

The customer will receive:

- Installation of the Primary Rate ISDN service and Special Access 2-point DS1 service at no charge. (Applies to new service only.)
- Waiver of the installation charge for the first block of DID station numbers (optional – applies to new customers only).
- Waiver of the installation charge for CUSTOM 8 line (applies to new CUSTOM 8 lines only)
- A one-time additional credit equaling:

A 15% discount on the monthly recurring charges for each Primary Rate ISDN package 1, 2 or 3.

A 25% discount on the monthly recurring charges for each Special Access DS1 service for the life of the 24 month promotion agreement.

Usage award based on the customer's Light with PRI average monthly discounted usage commitment level for the life of the 24 month promotion agreement.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.10 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 RESERVED

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.11 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.12 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.12 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.13 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.14 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.14 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.15 Bargain Hunting Collocation 2003

A new promotion for Hunting Service is available to customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for 12 months of service and newly install a minimum of two Hunting Service features. Under this promotion, the Customer will receive, on a per serving arrangement basis, a waiver of \$23.50 of the Nonrecurring Charge for each of the Hunting Service features ordered and installed.

Early termination fees are applied on a per Hunting Service arrangement basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 12 months from the installation date. The Customer may make changes, except disconnection, to the service during the 12-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

NOVTCAXF
WLANCAXF
WLANCAXG
WLANCAXH
WLANCAXJ
SNMNCAXG
SNMNCAXJ
PDRYCAXF
CLCYCAXG

This promotion may be offered from April 28, 2003 for a maximum of 120 days.

This promotion is extended and now may be offered from August 26, 2003 for a maximum of 120 additional days for a maximum total of 240 days.

All services must have a requested installation date of no later than March 2, 2004.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.16 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.17 Reserved

C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.17 Centrex Power Collocation 2003 (cont'd)

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

WLANCAXF
WLANCAXG
WLANCAXH
WLANCAXJ
SNMNCAXG
SNMNCAXJ
PDRYCAXF
CLCYCAXG

This promotion may be offered from April 28, 2003 for a maximum of 120 days.

This promotion is extended and now may be offered from August 26, 2003 for a maximum of 120 additional days for a maximum total of 240 days.

All services must have a requested installation date of no later than March 2, 2004.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.18 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.18 Centrex Power Collocation 2004 (cont'd)

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

AZUSCAXF	HNBHCAXL	MURTCAXF ¹	RNCACAXF ¹	UPLDCAXF
BLPKCAXF	LAPNCAXG	MSCYCAXF	CCMNCAXF	WLNTCAXF ¹
BRDNCAXF ¹	LAPNCAXL	NWPKCAXF	RDLDCAFX	WMNSCAXF
CMRLCAXF	LAPNCAXF	ONTRCAXM ¹	RDBHCAXF	BELRCAXF ¹
CHNOCAXF	LVRNCAXF	ONTRCAXF ¹	RLHLCAXF	PCPLCAXF ¹
CLMTCAXF	LGBHCAXF ¹	ONTRCAXG ¹	SNBRCAXK	NOVTCAXF
THOKCAXH	LNCSCAXG	OXNRCAXF	SNFNCAXG	
COVNCAXF	LNCSCAXF	OXNRCAXG	SPLVCAXF	
EDMTCAXF	LMLNCAXF	PACMCAXF	SLGBCAXF ¹	
ELRICAXF	LNBHCAXG	PLDSCAXF ¹	SYLMCAXF	
ETWNCAXF	LNBHCAXF	PLSPCAXG ¹	SNBRCAXH ¹	
GLNDCAXF	LNBHCAXH	PSDNCAFX	SNBRCAXL	
HRBHCAXA	LNBHCAXL	PERSCAXF ¹	SNYMCAXF ¹	
HNBHCAXH	LSSRCAXF	MUGUCAXF	THOKCAXF	
HNBHCAXG	MNBHCAXF	POMNCAXF	TRNCCAXF	
HNBHCAXF	MNRVCAXG	QZHLCAFX	TRNCCAXG ¹	

This promotion is offered from February 3, 2004 for a maximum of 120 days.

This promotion is extended and is now offered from June 2, 2004 for a maximum of 120 additional days for a maximum total of 240 days.

All services must have a requested installation date of no later than November 30, 2004.

/1/ As of the date of filing, these wire centers are not yet operational. When these wire centers are operational, the promotion will apply to customers served from these wire centers.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.19 Reserved

(C)

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.19 Centrex Power Collocation WLA 2004 (cont'd)

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

WLANCAXF
WLANCAXG
WLANCAXH
WLANCAXJ
SNMNCAXG
SNMNCAXJ
PDRYCAXF
CLCYCAXG

This promotion is offered from February 22, 2004 for a maximum of 101 days.

This promotion is extended and is now offered from June 2, 2004 for a maximum of 120 days for a maximum total of 221 days.

All services must have a requested installation date of no later than November 30, 2004.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.20 Bargain Hunting Collocation 2005

A new promotion for Hunting Service is available to new customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must verbally agree to enroll in this promotion for 12 months of service and newly install a minimum of two Hunting Service features. Under this promotion, the Customer will receive, on a per Hunting Service arrangement basis, a one-time credit of \$23.50 for each of the Hunting Service features ordered and installed.

Early termination fees are applied on a per Hunting Service arrangement basis. Service adds, moves and changes are billed at the existing tariffed rates and do not carry Early Termination Fees. The Customer is required to retain the service for a minimum period of 12 months from the installation date. The Customer may make changes, except disconnection, to the service during the 12-month minimum period at the applicable Guidebook rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, the Company will bill the Customer, and the Customer will be required to return all previous credits received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services for which the customer qualifies.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

AZUSCAXF	ETWNCAXF	LMLNCAXF	MNRVCAXG	PACMCAXF	SNBRCAXH	THOKCAXH
BLPKCAXF	GLNDCAXF	LNBHCAXF	MSCYCAXF	PDRYCAXF	SNBRCAXK	TRNCCAXF
CCMNCAXF	HNBHCAXF	LNBHCAXG	MUGUCAXF	POMNCAXF	SNBRCAXL	TRNCCAXG
CHNOCAXF	HNBHCAXG	LNBHCAXH	MURTCAXF	PSDNCAXF	SNFNCAXG	UPLDCAXF
CLCYCAXG	HNBHCAXH	LNBHCAXL	NOVTCAXF	QZHL CAXF	SNMNCAXG	WLANCAXF
CLMTCAXF	HRBHCAXA	LNCSCAXF	NWPKCAXF	RDBHCAXF	SNMNCAXJ	WLANCAXG
CMRLCAXF	LAPNCAXF	LNCSCAXG	ONTRCAXF	RDLDCAXF	SNYMCAXF	WLANCAXH
COVNCAXF	LAPNCAXG	LSSRCAXF	ONTRCAXG	RLHLCAXF	SPLVCAXF	WLANCAXJ
EDMTCAXF	LAPNCAXL	LVRNCAXF	OXNRCAXF	RNCACAXF	SYLMCAXF	WLNTCAXF
ELRICAXF	LGBHCAXF	MNBHCAXF	OXNRCAXG	SLGBCAXF	THOKCAXF	WMNSCAXF

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.20 Bargain Hunting Collocation 2005 (cont'd)

This promotion is offered beginning September 21, 2005 for a maximum of 67 days.

Service ordered under this promotion must have a requested installation date that is no more than 60 days from the date that this service is ordered.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

(D)

(D)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.22 Unlimited \$30

A new promotion for Business Measured Rate Service, as described in California Out-of-Territory Guidebook Part 4, Section 2 and Zone Usage Measurement ("ZUM") Measurement Areas 1, 2, and 3, as described in Schedule California Out-of-Territory Guidebook Part 4, Section 2, (collectively the "Promoted Services"), is available to all customers with locations in Verizon territory in wire centers in which a Utility collocation arrangement is available and suitably equipped. During the promotion period, eligible customers that verbally commit to spend a minimum of \$30.00 per line per month for the next 12 months on the Promoted Services for all lines within the billing telephone number ("BTN") associated with lines taken under this promotion, will receive unlimited local calling for ZUM Measurement Zones 1, 2, and 3 for the next 12 months.

If at any time during the 12 month period, the spending for the Promoted Services is below \$30.00 per line, a charge for the difference between \$30.00 and the actual spent amount will be applied on the following bill. If at any time during the 12 month period, the spending for the Promoted Services is above \$30.00 per line, a credit for the difference between \$30.00 and the actual spent amount will be applied on the following bill. If the account is disconnected before the end of the 12 month period, a Termination Charge of \$15.00 per line for each remaining month will be applied to the customer's account. This promotion is restricted to a maximum of 30 lines per BTN.

This promotion may be combined with any other promotion that may be offered and for which the customer qualifies. This promotion may be combined with the Two-Line Solution Discount (Business Solutions) and the One-Line Solution Discount (Business Solutions). Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion.

This promotion is offered from March 28, 2005 for a maximum of 120 days.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.23 Centrex Power Collocation 2005

A new promotion for Centrex service, as described in California Out-of-Territory Guidebook Part 5, Section 1, is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must verbally agree to enroll in this promotion for 24 months of service and agree to purchase a new Centrex common block or add to an existing Centrex common block with the following:

- Minimum of five (5) Centrex lines (no maximum), and
- Centrex Classic Feature Package on each Centrex line.

Under this promotion, the Customer will receive, on a per serving arrangement basis, a waiver of the:

- Installation Charge for each line installed,
- Installation Charge for the Centrex Classic Feature Package for each package installed, and
- Service Establishment Charge.

The Customer is required to retain all services required under this promotion for the duration of the agreement term, which is a minimum period of 24 months from the installation date. The Customer may make changes, except disconnection, to the service during the 24-month minimum period at the applicable tariffed rates and charges. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, including, but not limited to when line(s) are disconnected or moved outside of Verizon territory where collocation facilities are available, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay, all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any applicable charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering. Service adds, moves and changes are billed at the existing non-promotional tariffed rates and do not carry Early Termination Fees.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts and customers subscribing to Centrex ISDN may not participate in this promotion. Unless otherwise specified, customers participating in this promotion may also participate in promotions for other services for which the customer qualifies, except that this promotion may not be combined with any other promotion on Centrex service.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.23 Centrex Power Collocation 2005 (cont'd)

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

AZUSCAXF	HNBHCAXL	MNBHCAXF	PSDNCAXF	SYLMCAXF
BLPKCAXF	HRBHCAXA	MNRVCAXG	QZHL CAXF	THOKCAXF
CCMNCAXF	LAPNCAXF	MSCYCAXF	RDBHCAXF	THOKCAXH
CHNOCAXF	LAPNCAXG	MUGUCAXF	RDLD CAXF	TRNCCAXF
CLCYCAXG	LAPNCAXL	MURTCAXF	RLHL CAXF	TRNCCAXG
CLMTCAXF	LGBHCAXF	NOVTCAXF	RNCACAXF	UPLDCAXF
CMRLCAXF	LMLNCAXF	NWPKCAXF	SLGBCAXF	WLANCAXF
COVNCAXF	LNBHCAXF	ONTRCAXF	SNBRCAXH	WLANCAXG
EDMTCAXF	LNBHCAXG	ONTRCAXG	SNBRCAXK	WLANCAXH
ELRICAXF	LNBHCAXH	OXNRCAXF	SNBRCAXL	WLANCAXJ
ETWNCAXF	LNBHCAXL	OXNRCAXG	SNFNCAXG	WLNTCAXF
GLND CAXF	LNCSCAXF	PACMCAXF	SNMNCAXG	WMNSCAXF
HNBHCAXF	LNCSCAXG	PDRYCAXF	SNMNCAXJ	
HNBHCAXG	LSSRCAXF	PERSCAXF	SNYMCAXF	
HNBHCAXH	LVRNCAXF	POMNCAXF	SPLVCAXF	

This promotion is offered from May 16, 2005 for a maximum of 120 days.

All services must have a requested installation date of no later than November 14, 2005.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.24 PRI Gold Collocation 2006

A new promotion for Primary Rate ISDN (PRI) service, as described in California Guidebook Part 17, Section 2, is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for either a term of 24 or 36 months of service and newly install a minimum of one (1) Primary Rate ISDN (PRI) Package 1, 2, or 3, including transport, and one (1) First Trunk Group.

If the Customer agrees to enroll in this promotion for 24 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$500.00.

If the Customer agrees to enroll in this promotion for 36 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$750.00.

Additionally, at the Customer's option, the Customer can choose to install DID Station Numbers.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.24 PRI Gold Collocation 2006 (cont'd)

The Customer is required to retain all of the services required under this promotion for the duration of the agreement term. Early Termination Fees are applicable when a line is disconnected or moved outside of Verizon territory where collocation facilities are available. Unless otherwise stated in this agreement, if the Customer does not meet the required terms and conditions, disconnects any required terms and conditions, or disconnects any required service prior to completion of any agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook, tariffs or any other incorporated offering. Early termination fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer may make changes, except disconnection, to the service during the term at the applicable Guidebook rates and charges.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

AZUSCAXF	HNBHCAXL	MNRVCAXG	PSDNCAXF	THOKCAXF
BELRCAXF	HRBHCAXA	MSCYCAXF	QZHL CAXF	THOKCAXH
BLPKCAXF	LAPNCAXF	MUGUCAXF	RDBHCAXF	TRNCCAXF
CCMN CAXF	LAPNCAXG	MURTCAXF	RDLDCAXF	TRNCCAXG
CHNOCAXF	LAPNCAXL	NOVTCAXF	RLHLCAXF	UPLDCAXF
CLCYCAXG	LGBHCAXF	NWPKCAXF	RNCACAXF	WLANCAXF
CLMTCAXF	LMLNCAXF	ONTRCAXF	SLGBCAXF	WLANCAXH
CMRLCAXF	LNBHCAXF	ONTRCAXG	SNBRCAXH	WLANCAXJ
COVNCAXF	LNBHCAXG	ONTRCAXM	SNBRCAXK	WLNTCAXF
EDMTCAXF	LNBHCAXH	OXNRCAXF	SNBRCAXL	WLANCAXG
ELRICAXF	LNBHCAXL	OXNRCAXG	SNFNCAXG	WMNSCAXF
ETWNCAXF	LNCSCAXF	PACMCAXF	SNMNCAXG	
GLNDCAXF	LNCSCAXG	PCPLCAXF	SNMNCAXJ	
HNBHCAXF	LSSRCAXF	PDRYCAXF	SNYMCAXF	
HNBHCAXG	LVRNCAXF	PERSCAXF	SPLVCAXF	
HNBHCAXH	MNBHCAXF	POMNCAXF	SYLMCAXF	

This promotion was offered from January 25, 2006 through May 24, 2006 for 120 days. This promotion is now being extended from May 25, 2006 through September 21, 2006 for an additional 120 days.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.25 Centrex Caller ID Promotion

A new statewide promotion for Centrex service, available to business end user customers who are establishing (1) new Centrex service, or (2) have discontinued their service with the Company for the purpose of establishing service with a Competitive Local Exchange Carrier within the Company's territory ("Winback Customers"), or (3) have established service with a Competitive Local Exchange Carrier within the Company's territory and who now wish to establish their service with the Company ("Win Customers"). During the promotion period, the Company will credit Centrex Calling Name and Number Delivery monthly recurring charges and waive Calling Name and Number Delivery nonrecurring charge, when business end user customers install a new Centrex system and enter into one of the following tariffed Centrex term agreements: The Answer (California Guidebook Part 5, Section 1), The Solution (California Guidebook Part 5, Section 1) and A Little Something Extra (California Guidebook Part 5, Section 1).

The Centrex term agreements must be signed and dated between February 1, 2006 and March 31, 2006. Business end user customers participating in this promotion are not eligible for other Centrex promotions unless otherwise specified. Bill credit will be applied no later than the second billing cycle after order issuance. Standard termination charges apply. This promotion is not available to customers with Centrex provided under G.O. 96-A contracts.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.26 Centrex 50/20 Promotion

A new statewide promotion for Centrex service, available to business end user customers who have discontinued their service with the Company for the purpose of establishing service with a Competitive Local Exchange Carrier operating within the Company's territory and who now wish to return to the Company ("Winback Customers"). This offer is available to business end user customers entering into the following tariffed Centrex term agreements: The Answer (California Guidebook Part 5, Section 1), The Solution (California Guidebook Part 5, Section 1) and A Little Something Extra (California Guidebook Part 5, Section 1). During the promotion period, when business end user customers sign a 36-month tariffed Centrex term agreement, the business end user customer will qualify for a one-time bill credit of \$50 per Centrex analog or ISDN BRI Station, up to a maximum of 20 stations for a maximum credit of \$1,000 per term agreement.

The Centrex term agreement must be signed and dated between February 1, 2006 and March 31, 2006. Business end user customers participating in this promotion are not eligible for other Centrex promotions unless otherwise specified. Bill credit will be applied no later than the second billing cycle after order issuance. Standard termination charges apply. This promotion is not available to customers with Centrex provided under the G.O. 96-A contracts.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.27 Centrex Move Nonrecurring Charge Waiver Promotion

A new statewide promotion for Centrex service, available to existing business end user customers who are moving their existing Centrex system to a new location within the Company's territory, and sign a 36—month term agreement for one following tariffed Centrex term agreements: The Answer (California Guidebook Part 5, Section 1), The Solution (California Guidebook Part 5, Section 1) and A Little Something Extra (California Guidebook Part 5, Section 1). The Company will waive the nonrecurring charges for each analog or ISDN BRI Station connected during the installation of the Centrex system at the new location.

The Centrex term agreements must be signed and dated between February 1, 2006 and March 31, 2006. Business end user customers participating in this promotion are not eligible for other Centrex promotions unless otherwise specified. Bill credit will be applied no later than the second billing cycle after order issuance. Standard termination charges apply. This promotion is not available to customers with Centrex provided under G.O. 96-A contracts.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.28 Centrex Nonrecurring Charge Waiver Promotion

A new statewide promotion for Centrex service available to (1) new business customers ("New Customers"), (2) business customers who have discontinued their service with the Company for the purpose of establishing service with another local or competitive local exchange carrier operating within the Company's territory and who now wish to return to the Company ("Winback Customers"), and (3) business customers who have not previously had service with the Company and who now wish to establish service with the Company ("Win Customers"). During the promotion, the nonrecurring charges for each analog and ISDN BRI Station connected during the installation of the Centrex system will be waived.

The agreement must be signed and dated between May 16, 2006 and January 10, 2007. Business customers participating in this promotion are not eligible for other Centrex promotions unless otherwise specified. A bill credit will be applied within the second billing cycle. Standard termination charges apply. This promotion is not available to business customers with Centrex provided under G.O.96-A contracts.

This promotion was offered from May 16, 2006 through August 31, 2006 for 108 days. This promotion is now being extended from September 1, 2006 through January 10, 2007 for a total of 240 days.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.29 California Grand Opening II

A new promotion for business access lines. To be eligible, business customers must be (1) new, (2) existing business customers who are moving from one location to another within the Company's service area, or (3) existing business customers who have received a competitive offer from a local or competitive local exchange carrier operating within the Company's CLC service area ("Retention Customers"), and sign a 12 month minimum term agreement to Custom BizSaver (California Guidebook Part 4, Section 5).

During the promotional period, the nonrecurring Service Ordering and Line Connection charges associated with local exchange access lines or trunks after the first line purchased, up to 15 lines per location, will be waived.

This offer cannot be combined with any other promotional offers for local exchange business access lines unless specified otherwise.

This promotion is offered from January 15, 2007 through October 31, 2007.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.30 Add 'em On! Promotion

A new promotion for Local Exchange Business Service, as described in California Out-of-Territory Guidebook Part 4, Section 1, available to (1) existing business customers and (2) existing business customers moving to a new location within the Company's service area ("Retention Customers"). This promotion is not available to Win or Winback customers. Eligible business customers who add, upgrade to or renew a signed twelve (12) month term agreement to Custom BizSaver (California Out-of-Territory Guidebook Part 4, Section 5) will receive a waiver of the nonrecurring service installation charges for the Local Exchange Lines, trunks or DID (California Guidebook Part 3, Section 1), Hunting (California Guidebook Part 6 Section 9 and vertical features (California Guidebook Part 3, Section 1) when ordered in conjunction with a selected term agreement.

For a 90 day period after a term agreement is signed, the nonrecurring service charges for each Local Exchange Business Service line, trunk, or DID, Hunting service and vertical features added to the selected term agreement, will be subject to the same waiver. The terms and conditions of the selected tariffed term agreement will apply.

This promotion cannot be combined with any other promotional offers for Local Exchange Business Service unless specified otherwise.

This promotion is offered from February 15, 2007.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.31 Centrex Nonrecurring Charge Waiver Promotion

A new statewide promotion for Centrex service is available to (1) new business customers ("New Customers"), (2) business customers who have discontinued their service with the Company for the purpose of establishing service with another local or competitive local exchange carrier operating within the Company's territory and who now wish to return to the Company ("Winback Customers"), and (3) business customers who have not previously had service with the Company and who now wish to establish service with the Company ("Win Customers"). During the promotion, the nonrecurring charges for each analog and ISDN BRI Station connected during the installation of the Centrex system will be waived.

Customers participating in this promotion are not eligible for other Centrex promotions unless otherwise specified. A bill credit will be applied within the second billing cycle. Standard termination charges apply. This promotion is not available to business customers with Centrex provided under G.O.96-A contracts.

This promotion will be offered from May 8, 2007 through December 31, 2007.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.32 PRI Gold Collocation 2007

A new promotion for Primary Rate ISDN (PRI) service, as described in California Guidebook Part 17, Section 2, is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for either a term of 24 or 36 months of service and newly install a minimum of one (1) Primary Rate ISDN (PRI) Package 1, 2, or 3, including transport, and one (1) First Trunk Group.

If the Customer agrees to enroll in this promotion for 24 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$500.00.

If the Customer agrees to enroll in this promotion for 36 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$750.00.

The Customer is required to retain all of the services required under this promotion for the duration of the agreement term. Early Termination Fees are applicable when a line is disconnected or moved outside of Verizon territory where collocation facilities are available. If the Customer does not meet the required terms and conditions, no longer meets all of the required terms and conditions, or disconnects any required service prior to completion of the agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering. Early termination fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing tariffed rates and do not carry Early Termination Fees. The Customer may make changes, except disconnection, to the service during the term at the applicable tariffed rates and charges in accordance with the terms of this promotion.

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.32 PRI Gold Collocation 2007 (cont'd)

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

ARTSCAXF	HNBHCAXH	MNRVCAXG	PSDNCAXF	THOKCAXH
AZUSCAXF	HNBHCAXL	MSCYCAXF	QZHL CAXF	TRNCCAXF
BLFLCAXF	HRBHCAXA	MUGUCAXF	RDBHCAXF	TRNCCAXG
BELRCAXF	LAHBCAXF	MURTCAXF	RDLDCAXF	UPLDCAXF
BLGR CAXF	LAPNCAXF	NOVTCAXF	RLHLCAXF	WHTRCAXF
BLPKCAXF	LAPNCAXG	NRWLCAXF	RNCACAXF	WHTRCAXG
CCMNCAXF	LAPNCAXL	NRWLCAXG	SLGBCAXF	WHTRCAXH
CHNOCAXF	LGBHCAXF	NWPKCAXF	SLBHCAXF	WHTRCAXJ
CLCYCAXG	LMLNCAXF	ONTRCAXF	SNBRCAXH	WLANCAXF
CLMTCAXF	LNBHCAXF	ONTRCAXG	SNBRCAXK	WLANCAXG
CMRLCAXF	LNBHCAXG	ONTRCAXM	SNBRCAXL	WLANCAXH
COVNCAXF	LNBHCAXH	OXNRCAXF	SNDMCAXF	WLANCAXJ
DWNYCAXF	LNBHCAXL	OXNRCAXG	SNFNCAXG	WLNTCAXF
DWNYCAXG	LNBHCAXM	PACMCAXF	SNMNCAXG	WMNSCAXF
EDMTCAXF	LNBHCAXP	PCPLCAXF	SNMNCAXJ	
ELRICAXF	LNBHCAXT	PCRV CAXF	SNYMCAXF	
ETWNCAXF	LNCSCAXF	PDRYCAXF	SPLVCAXF	
GLNDCAXF	LNCSCAXG	PERSCAXF	SYLMCAXF	
HNBHCAXF	LSSRCAXF	POMNCAXF	THOKCAXF	
HNBHCAXG	LVRNCAXF			
	MNBHCAXF			

This promotion is offered from May 10, 2007 through December 31, 2007.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.33 Centrex Add-A-Line Promotion

A new statewide promotion for Centrex service is available to business customers who currently subscribe to Centrex service and install an additional Centrex station. During the promotion period, the nonrecurring charges will be waived for each analog or ISDN BRI Station connected.

Customers participating in this Centrex promotion are not eligible for other Centrex promotions unless otherwise specified. This promotion is not available to customers with Centrex provided under G.O.96-A contracts.

This promotion will be offered from May 12, 2007 through May 10, 2008.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.34 Centrex Move Nonrecurring Charge Waiver Promotion

A new statewide promotion for Centrex service, is available to existing business customers who are moving their existing Centrex system to a new location within the Company's territory. The Company will waive the nonrecurring charges for each analog or ISDN BRI Station connected during the installation of the Centrex system at the new location.

The Centrex term agreement must be signed and dated between November 28, 2007, and January 15, 2008. Business customers participating in this promotion are not eligible for other Centrex promotions unless otherwise specified. The bill credit will be applied no later than the second billing cycle after order issuance. Standard termination charges apply. This promotion is not available to customers with Centrex provided under G.O.96-A contracts.

This promotion will be offered from November 28, 2007 through January 15, 2008.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.35 Centrex Nonrecurring Charge Waiver Promotion

A new statewide promotion for Centrex service is available to, (1) new business customers ("New Customers"), (2) business customers who have discontinued their service with the Company for the purpose of establishing service with another local or competitive local exchange carrier operating within the Company's territory and who now wish to return to the Company ("Winback Customers"), (3) business customers who have not previously had service with the Company and who now wish to establish service with the Company ("Win Customers"), and (4) customers who are moving their existing Centrex system to a new location within the Company's territory.

During the promotion, the nonrecurring charges will be waived for each analog and ISDN BRI station connected during the installation of the Centrex system and waived for each station connected at the new location when their Centrex service is moved.

Customers participating in this Centrex promotion are not eligible for other Centrex promotions unless specified otherwise. Business customers who have discontinued their service with the Company for the purpose of establishing service with another local or competitive local exchange carrier operating within the Company's territory and who now wish to return to the Company ("Winback Customers"), or business customers who have not previously had service with the Company and who now wish to establish service with the Company ("Win Customers"), are eligible to combine the Centrex Thank You Promotion with this promotion.

The bill credit will be applied no later than the second billing cycle after order issuance. Standard termination charges apply for early, partial or total discontinuance of the term agreement. This promotion is not available to customers with Centrex provided under G.O.96-A contracts.

This promotion will be offered from May 10, 2009 through May 9, 2010.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.36 PRI Gold Collocation 2008

A new promotion for Primary Rate ISDN (PRI) service, as described in California Guidebook Part 17, Section 1, is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for a either a term of 24 or 36 months of service and newly install a minimum of one (1) Primary Rate ISDN (PRI) Package 1, 2, or 3, including transport, and one (1) First Trunk Group.

If the Customer agrees to enroll in this promotion for 24 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$500.00.

If the Customer agrees to enroll in this promotion for 36 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$750.00.

The Customer is required to retain all of the services required under this promotion for the duration of the agreement term. Early Termination Fees are applicable when a line is disconnected or moved outside of Verizon territory where collocation facilities are available. If the Customer does not meet the required terms and conditions, no longer meets all of the required terms and conditions, or disconnects any required service prior to completion of the agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the tariffs or any other incorporated offering. Early termination fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing tariffed rates and do not carry Early Termination Fees. The Customer may make changes, except disconnection, to the service during the term at the applicable tariffed rates and charges in accordance with the terms of this promotion.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.36 PRI Gold Collocation 2008 (cont'd)

Unless otherwise specified, customers with services governed under G.O. 96-A contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

ARTSCAXF	HNBHCAXH	MNRVCAXG	PSDNCAXF	THOKCAXH
AZUSCAXF	HNBHCAXL	MSCYCAXF	QZHLCAFX	TRNCCAXF
BLFLCAXF	HRBHCAXA	MUGUCAXF	RDBHCAXF	TRNCCAXG
BELRCAXF	LAHBCAXF	MURTCAXF	RDLDCAXF	UPLDCAXF
BLGRCAXF	LAPNCAXF	NOVTCAXF	RLHLCAXF	WHTRCAXF
BLPKCAXF	LAPNCAXG	NRWLCAXF	RNCACAXF	WHTRCAXG
CCMNCAFX	LAPNCAXL	NRWLCAXG	SLGBCAXF	WHTRCAXH
CHNOCAXF	LGBHCAXF	NWPKCAXF	SLBHCAXF	WHTRCAXJ
CLCYCAXG	LMLNCAFX	ONTRCAXF	SNBRCAXH	WLANCAXF
CLMTCAXF	LNBHCAXF	ONTRCAXG	SNBRCAXK	WLANCAXG
CMRLCAXF	LNBHCAXG	ONTRCAXM	SNBRCAXL	WLANCAXH
COVNCAXF	LNBHCAXH	OXNRCAXF	SNDMCAXF	WLANCAXJ
DWNYCAXF	LNBHCAXL	OXNRCAXG	SNFNCAXG	WLNTCAXF
DWNYCAXG	LNBHCAXM	PACMCAXF	SNMNCAXG	WMNSCAXF
EDMTCAXF	LNBHCAXP	PCPLCAXF	SNMNCAXJ	
ELRICAXF	LNBHCAXT	PCRVCAFX	SNYMCAXF	
ETWNCAXF	LNCSCAXF	PDRYCAFX	SPLVCAFX	
GLNDCAXF	LNCSCAXG	PERSCAXF	SYLMCAFX	
HNBHCAXF	LSSRCAXF	POMNCAFX	THOKCAFX	
HNBHCAXG	LVRNCAFX			
	MNBHCAXF			

This promotion is offered from January 01, 2008 through December 31, 2008.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.37 Centrex Add-A-Line Waiver Promotion

A new statewide promotion for Centrex service is available to business customers who currently subscribe to Centrex service and install an additional Centrex station. During the promotion period, the nonrecurring charges will be waived for each analog or ISDN BRI Station connected.

Customers participating in this Centrex promotion are not eligible for other Centrex promotions unless otherwise specified. This promotion is not available to customers with Centrex provided under G.O.96-A contracts.

This promotion will be offered from May 10, 2009 through May 9, 2010.

2.38 Custom BizSaver Bonus Promotion

Any existing qualifying Company Business customer that does not currently subscribe to an optional voice package with a term plan will receive a \$50 bill credit by newly subscribing to any Custom BizSaver plan. All terms and conditions for Custom BizSaver apply. Unless otherwise specified, this offer may be combined with any other Custom BizSaver promotion. This offer is available from August 1, 2009 through July 30, 2009.

(C)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.39 Extra Line Promotion

A new statewide promotion is available to eligible existing business customers who add additional lines to their account.

During the promotion period eligible business customers will receive a one-time \$50 bill credit for subscribing to a qualifying term plan.

Eligible customers are existing business customers who purchase new additional lines and subscribe those lines to a qualifying voice term plan. Qualifying voice term plans are Custom BizSaver® and SimpleLinkSM Enhanced. Customers currently not on a qualifying term plan must subscribe to one during the promotion period and add new additional lines in order to receive the credit for those new lines. Customers who are currently on a qualifying term plan must establish a new agreement for the qualifying term plan during the promotion period to receive credit for any new additional lines.

All other terms and conditions applicable to Custom BizSaver® and SimpleLinkSM Enhanced will apply, as appropriate. This offer can not be combined with the Save the Deal, Save The Deal 2008 and Encore Bonus promotions.

This promotion is available from October 15, 2008 through December 31, 2008 and is not available for resale.

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.40 Encore Bonus Promotion

A new statewide promotion is available to eligible existing business customers who subscribe to a new qualifying voice term plan.

During the promotion period eligible business customers will receive a one-time \$50 bill credit for subscribing to a qualifying term plan. Eligible customers are existing business customers with 120 days or less remaining on their current local voice term plan who subscribe to a new qualifying local voice term plan prior to their current term expiration date. Qualifying local voice term plans are Custom BizSaver® and SimpleLink EnhancedSM. The one-time bill credit will be applied within 2 bill cycles.

All other terms and conditions applicable to Custom BizSaver® and SimpleLinkSM Enhanced will apply, as appropriate. This offer can not be combined with the Save the Deal, Save The Deal 2008 and Extra Line promotions.

This promotion is available from October 15, 2008 through December 31, 2008.

2. PROMOTIONAL SERVICES (cont'd)

(N)

Promotional offerings shall include the following: (cont'd)

(N)

2.41 PRI Gold Collocation 2009

A new promotion for Primary Rate ISDN (PRI) service, as described in AT&T Guidebook Part 17, Section 2, is available to all customers with locations in Verizon territory in wire centers in which a Company collocation arrangement is available and suitably equipped. To qualify for this promotion, the Customer must agree to enroll in this promotion for a either a term of 24 or 36 months of service and newly install a minimum of one (1) Primary Rate ISDN (PRI) Package 1, 2, or 3, including transport, and one (1) First Trunk Group.

If the Customer agrees to enroll in this promotion for 24 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$500.00.

If the Customer agrees to enroll in this promotion for 36 months, the customer will qualify to receive, on a per serving arrangement basis, a waiver of the non-recurring charges associated with PRI Package 1, 2, or 3, including transport, a waiver of the non-recurring charges associated with First Trunk Group, and a one-time credit of \$750.00.

The Customer is required to retain all of the services required under this promotion for the duration of the agreement term. Early Termination Fees are applicable when a line is disconnected or moved outside of Verizon territory where collocation facilities are available. If the Customer does not meet the required terms and conditions, no longer meets all of the required terms and conditions, or disconnects any required service prior to completion of the agreed upon term, (1) no further credits or waivers will be given to the Customer; and, (2) the Company will bill the Customer, and the Customer will be required to pay all previous credits and waived charges received pursuant to the promotion. The Customer will also be required to pay any charges, payments, or disconnection/termination fees required by the Guidebook or any other incorporated offering. Early termination fees are applied on a per PRI interface package basis. Service adds, moves and changes are billed at the existing Guidebook rates and do not carry Early Termination Fees. The Customer may make changes, except disconnection, to the service during the term at the applicable Guidebook rates and charges in accordance with the terms of this promotion.

2. PROMOTIONAL SERVICES (cont'd)

(N)

Promotional offerings shall include the following: (cont'd)

(N)

2.41 PRI Gold Collocation 2009 (cont'd)

Unless otherwise specified, customers with services governed under contracts do not qualify for this promotion. Services installed under this offering may not participate in other promotions containing one or more of the same services specified in this offering. Unless otherwise specified, customers participating in this offer may also participate in promotions for other services.

This promotion is offered from June 5, 2009 through December 31, 2009.

This promotion is available only to customers whose premises are located in the following Verizon wire centers:

ARTSCAXF	HNBHCAXH	MNRVCAXG	PSDNCAXF	THOKCAXH
AZUSCAXF	HNBHCAXL	MRHLCAXF	QZHLCAFX	TRNCCAXF
BLFLCAXF	HRBHCAXA	MSCYCAXF	RDBHCAXF	TRNCCAXG
BELRCAXF	LAHBCAXF	MUBUCAXF	RDLDCAXF	UPLDCAXF
BLGRCAXF	LAPNCAXF	MURTCAXF	RLHLCAXF	WHTRCAXF
CCMNCAXF	LAPNCAXG	NOVTCAXF	RNCACAXF	WHTRCAXG
CHNOCAXF	LAPNCAXL	NRWLCAXF	SLGBCAXF	WHTRCAXH
CLCYCAXG	LGBHCAXF	NRWLCAXG	SLBHCAXF	WHTRCAXJ
CLMTCAXF	LMLNCAXF	NWPKCAXF	SNBRCAXH	WLANCAXF
CMRLCAXF	LNBHCAXF	ONTRCAXF	SNBRCAXK	WLANCAXG
COVNCAXF	LNBHCAXG	ONTRCAXG	SNBRCAXL	WLANCAXH
DWNYCAXF	LNBHCAXH	ONTRCAXM	SNDLCAXFH03	WLANCAXJ
DWNYCAXG	LNBHCAXL	OXNRCAXF	SNDMCAXF	WLNTCAXF
EDMTCAXF	LNBHCAXM	OXNRCAXG	SNFNCAXG	WMNSCAXF
ELRICAXF	LNBHCAXP	PACMCAXF	SNMNCAXG	
ETWNCAXF	LNBHCAXT	PCPLCAXF	SNMNCAXJ	
GLNDCAXF	LNCSCAXF	PCRVCAFX	SNYMCAXF	
GRHLCAXFH08	LNCSCAXG	PDRYCAXF	SPLVCAXF	
HNBHCAXF	LSSRCAXF	PERSCAXF	SYLMCAXF	
HNBHCAXG	LVRNCAXF	POMNCAXF	THOKCAXF	
	MNBHCAXF			

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

2.42 Business ADL Promotion

A business promotional period will be established from December 7, 2009 through November 22, 2010. During this period eligible, existing business customers that purchase new, additional local exchange access lines will receive a one-time credit per line for up to a maximum of four (4) new, incremental lines per customer location. (C)

Eligible customers are either existing customers who are subscribed to AT&T Business Local Calling, who add new, additional lines to their existing AT&T Business Local Calling account as either Option A or B, who will receive a one-time \$50 bill credit per line for up to (4) lines per location, or any existing business customer who adds new, additional lines that are not under a term plan, who will receive a one-time \$25 credit per line for up to (4) lines per location. This offer is limited to only four (4) one-time credits of either amount per customer location. Customer locations with greater than 10 existing lines are not eligible for this offer.

These credits will become effective with the first bill period following eligibility. Customers must retain all new lines for at least 6 months in order to retain the credits. Customers that disconnect any of the new lines before 6 months have elapsed will be billed a portion of the one-time credits provided, as described above, per the schedule below:

<u>Line Disconnected</u>	<u>Percent of Credits Billed</u>
Within 30 days	100%
Within 31 to 60 days	80%
Within 61 to 90 days	60%
Within 91 to 120 days	40%
Within 121 to 150 days	20%
Greater than 150 days	0%

All orders must be completed by December 22, 2010. This offer can only be combined with the AT&T Business Local Calling Online Bonus Promotion. (C)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

(D)

(D)

2. PROMOTIONAL SERVICES (cont'd)

Promotional offerings shall include the following: (cont'd)

(D)

(D)

2. PROMOTIONAL SERVICES

(C)

Promotional offerings shall include the following (cont'd):

(N)

2.46 Centrex Add-A-Line Promotion - 2010

A new statewide promotion for Centrex service is available to business customers who currently subscribe to Centrex service and install a minimum of three (3) additional Centrex stations. During the promotion period, the nonrecurring charges will be waived for each analog or ISDN BRI Station connected.

Customers participating in this Centrex promotion are not eligible for other Centrex promotions unless otherwise specified. This promotion is not available to customers with Centrex provided under individual case basis (ICB) contracts.

This promotion will be offered from May 10, 2010 through May 9, 2011.

2.47 Centrex NRC Waiver Promotion - 2010

A new statewide promotion for Centrex service is available to (1) new business customers ("New Customers"), (2) business customers who have discontinued their service with the Company for the purpose of establishing service with another local or competitive local exchange carrier operating within the Company's territory and who now wish to return to the Company ("Winback Customers"), (3) business customers who have not previously had service with the Company and who now wish to establish service with the Company ("Win Customers"), and (4) customers who are moving their existing Centrex system to a new location within the Company's territory.

During the promotion, the nonrecurring charges will be waived for each analog and ISDN BRI station connected during the installation of the Centrex system and waived for each station connected at the new location when their Centrex service is moved. The customer must install a minimum of eight (8) stations.

Customers participating in this Centrex promotion are not eligible for other Centrex promotions unless specified otherwise. Business "Win Customers" and "Winback Customers" are eligible to combine the Centrex Thank You Promotion with this promotion.

The bill credit will be applied no later than the second billing cycle after order issuance. Standard termination charges apply for early, partial or total discontinuance of the term agreement. This promotion is not available to customers with Centrex provided under individual case basis (ICB) contracts.

This promotion will be offered from May 10, 2010 through May 9, 2011.

(N)

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.48 AT&T Business Local Calling Additional Line Promotion

Available through December 31, 2022. During this period eligible business customers who purchase new, incremental local exchange access lines will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location. (C)

Eligible customers are existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling term agreement after refusing the initial offer to add local access lines. Also eligible are new business start-up customers who add lines to a new AT&T Business Local Calling term agreement after refusing the initial offer to add an AT&T Business Local Calling term agreement. Additionally, all customers who add local exchange access lines to an AT&T Business Local Calling term agreement electronically, via online ordering methods, in response to an online advertisement will also qualify.

The lines added must be subscribed to either AT&T Business Local Calling Option A or Option B in order to qualify. Bill credits will become effective with the third bill period following eligibility. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. All orders must be completed by January 31, 2023. The Company may discontinue this offer upon 14 days notice. (C)

This promotion may not be combined with the All For Less offer^{/1/}.

^{/1/} The All For Less bundle combines Business Local Calling Assurance, provided by AT&T California, with services offered by affiliates of AT&T California (Long Distance and non-regulated Internet services) in a bundled offering.

2. PROMOTIONAL SERVICES

Promotional offerings shall include the following (cont'd):

2.49 **AT&T Business Local Calling 3+ Line Promotion**

Available through August 31, 2014. During this period eligible business customers will receive a 10% discount off of the 1-year renewable term and the 2-year term monthly rates for AT&T Business Local Calling Unlimited Option A and Unlimited Option B. (C)

Eligible customers are those who 1) install a minimum of three (3) new, incremental business lines, and 2) subscribe these newly installed lines to a new AT&T Business Local Calling (BLC) 1-year renewable or 2-year term agreement for either Unlimited Option A or Unlimited Option B. All new and existing BLC Unlimited Option A and Unlimited Option B lines included in the same, new agreement, up to a maximum of 19 lines, will receive the discount.

This offer is not combinable with the AT&T Business Local Calling Additional Line Promotion. All orders must be completed by September 30, 2014. (C)