

**BUSINESS SERVICE GUIDE FOR
INTEREXCHANGE, INTERSTATE AND INTERNATIONAL SERVICES**

EXPLANATION OF SYMBOLS

Changes to this pricing and service guide shall be identified on the revised page(s) through the use of symbols. The following are the only symbols used for the purposes indicated below:

- | | | |
|-----|---|-----|
| (C) | Changed term, or change in text | |
| (D) | Deleted text, discontinued rate, or discontinued term | |
| (I) | Increased rate | |
| (N) | New text | |
| (R) | Rate reduction | |
| (S) | To signify reissued matter | (N) |
| /n/ | Moved text (where <i>n</i> is the next available footnote number) | |

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SECTION 7 - PROMOTIONS

7.2 Promotional Offerings (continued)

7.2.34 All for Less® Unlimited Winback Promotion #504

(S)

- (A) The sign-up period for this promotion is January 2, 2015 through December 31, 2015. Service must be activated by January 31, 2016. This promotion is available to Business Customers who:
- .1 meet a minimum of one (1) of the following conditions:
 - .i have previously subscribed to local dial tone Service of an Affiliate ILEC of the Company (including where that Affiliate is operating as a CLEC) and have cancelled that Service; or,
 - .ii are currently a local telephone customer of a competitor in the local serving territory of one of the Affiliate ILECs of the Company (including where that Affiliate is operating as a CLEC) and are now moving dial tone services from the competitor to the Affiliate ILEC; or
 - .iii currently subscribe to local dial tone service# from an Affiliate ILEC of the Company (including where that Affiliate is operating as a CLEC) and state an intention to change local carriers for economic reasons and/or in response to a competitive offer; and
 - .2 qualifies for and newly subscribes to the All for Less Unlimited plan as defined in Section 4.6.29 of this Service Guide with a maximum of four (4) business access lines# (i.e., BTNs and WTNs) from an Affiliated ILEC of the Company (excluding where that Affiliate is operating as a CLEC);
 - .3 request to participate in this promotional offering.
- (B) This promotion also modifies the eligibility requirements for All for Less Unlimited described in Section 4.6.29 (B).4 of this Service Guide. For purposes of this promotion, the Company will include a subscription to Business Local Calling Assurance from an Affiliated ILEC of the Company as a qualifying service.
- (C) Qualifying customers subscribing to this promotion will receive a monthly promotional bill credit reward for twelve (12) months (the "promotional term") resulting in a net MRC ("Promotional MRC") of \$5/line in lieu of the MRC for the All for Less Unlimited rate specified in Section 4.6.29 (M) of this Service Guide. Surcharges, Universal Service Fund Charge, taxes and other similar fees will be calculated on the monthly recurring charges and usage amounts prior to the calculation of the promotion benefit. See Section 4.6.29(J) of this Service Guide for terms and conditions once the promotional term expires.
- (D) Customers must continue to subscribe to and maintain the requirements of the All for Less Unlimited plan as defined in Section 4.6.29 of this Service Guide to continue to qualify for this promotion. Failure to maintain the requirements of the plan will result in a termination of the promotional MRC.
- (E) Early Termination Fee (ETF)
See Section 4.6.29(K) of this Service Guide for information on Early Termination Fees if Customer terminates long distance service with the Company or changes their calling plan prior to the expiration of the Term Agreement.
- (F) This promotion cannot be combined with any other promotional offers associated with All for Less Unlimited.

#Service not offered under this Service Guide.

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