## **BELLSOUTH**

#### Special Offers

Posting Date:	06/01/2022			
State:	ALABAMA			
Availability:	Small Business only			
Special Offer:	PR - Business Promo Renewals			
Reward and/or Discounts:	Revised June 1, 2022: <i>AFL Back Up Bundle Promotion III</i> described below ends on July 20, 2022			
	Offer Dates START on January 1, 2022 END on December 31, 2022 END on July 20, 2022 (AFL Back Up Bundle Promotion III)			
	AFL Back Up Bundle Promotion III This promotion provides a discounted per line effective monthly rate for AT&T Business Local Calling Option A package charges for customers who subscribe to AT&T Business Local Calling Option A when it is part of a bundle (Note 1). During this period eligible Business customers will receive a net monthly rate of \$35 (via a credit) for AT&T Business Local Calling (BLC) Option A package charges. Eligible customers are as follow:			
	New customers who do not have local exchange service with the Company, or new customers who have their local exchange access line service with another competitive local exchange carrier within the Company service area and who now wish to establish their local exchange access line service with the Company as a part of a Bundle (Win/Winback), and who subscribe to a 12-month Term Plan for BLC, or; Existing customers currently subscribing to AT&T local service, who subscribe to a 12-month Term Plan for BLC and who are newly subscribing to or currently have AT&T Long Distance and AT&T Internet Service, AT&T Mobility, or DIRECTV as a part of a Bundle, or; Existing customers who communicate a desire to disconnect their lines then reconsider and keep the lines with the Company as a part of a Bundle (Save), and who subscribe to a 12-month Term Plan for BLC Option A.			
	For customers participating in this offer and receiving discounts as described above (New, Win/Winback and Save), the 12-month term will be a 12-month term with an option to resubscribe for two consecutive terms.			
	Furthermore: Customers participating in a Business Local Calling promotion as part of a Bundle, with the promotional rates listed below, may continue to participate in the promotion rates if they agree to a new 12-month term with an option to re-subscribe for two consecutive terms, prior to the expiration of their existing term.			
	This offer may not be combined with other AT&T Business Local Calling Term Plan discounts. This offer is only allowed on single location accounts. Billed to Number (BTN) arrangements are not allowed. This offer is limited to nineteen (19) lines per customer location. When the customer's bundle subscription expires, these benefits will no longer apply. All other terms and conditions associated with AT&T Business Local Calling, as appropriate, will apply.			

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Note 1: The bundle combines the AT&T Business Local Calling Option A, provided by the Company with the following services (offered by affiliates of the Company) in a bundled offering: AT&T Long Distance, and AT&T Internet, AT&T Mobility or DIRECTV.
<b>Business Package Additional Line Promotion</b> This promotion ("Program") is an offering available to existing business customers who add new, incremental local exchange access lines to a new or existing AT&T Business Local Calling package Term Plan after refusing the initial offer to add local access lines. Additionally, eligible customers are new business start-up customers who add lines to a new AT&T Business Local Calling package Term Plan after refusing the initial offer to add an AT&T Business Local Calling package Term Plan. Also, all customers who add local exchange access lines to an AT&T Business Local Calling package Term Plan electronically, via online ordering methods, in response to an online advertisement will also qualify. Eligible customers will receive a one-time \$100.00 bill credit per line for up to 4 lines added per customer location. Bill credits will become effective with the third bill period following eligibility. All orders must be completed by 1/31/2023. Customers disconnecting any of the new lines before the third bill period will not qualify to receive any bill credits. The Company may discontinue this offer upon 14 days' notice.
Enhanced Save A Line II Promotion This promotion is available to existing AT&T business customers in AT&T Alabama, AT&T Florida, AT&T Georgia, AT&T Kentucky, AT&T Louisiana, AT&T Mississippi, AT&T North Carolina, AT&T South Carolina, and AT&T Tennessee who are not on a voice package term plan or who transfer lines from a current term plan agreement to a new eligible agreement with a term equal to or greater than the time remaining on their current agreement, who indicate a desire to disconnect their local exchange access lines then reconsider and keep their lines. Customers must subscribe these lines to a new AT&T Business Local Calling agreement for at least a 1-year term. These customers will receive a \$6.00 monthly credit per eligible access line, up to a maximum of 19 lines, for 12 months. Customers who initially refuse a new AT&T Business Local Calling offer will be eligible to receive a \$12.00 monthly credit per eligible access line, up to a maximum of 19 lines, for 12 months. Customers must agree to subscribe all their lines to AT&T Business Local Calling in order to receive the credit.
<b>Remote Call Forwarding Promotion</b> The Remote Call Forwarding Promotion (the "Program") will offer discounts on the Subscriber's bill. The offer is only available to new subscribers requiring Remote Call Forwarding ("RCF") to maintain their local exchange business number(s) or existing AT&T subscribers that are moving within their local area that are required to change their business telephone number(s). The subscriber will earn, for 12 months, as long as they maintain a local service agreement with AT&T, a discount in an amount that reduces the Remote Call Forward service to \$5.00, and can have a maximum of (10) RCF lines for local call forwarding only using this promotion. Each RCF path must be located in the same state where the qualifying local exchange service is established. Subscribers must order RCF service within 30 days of establishing the qualifying local exchange service in order to be eligible.
<u>AT&amp;T Business Remote Call Forwarding with Unlimited Local Usage</u> Win/Winback Promotion II

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access service service with are now requ seats, and ca (RCF) to kee promotional \$5.00 per model AT&T Mess Promotion E - To qualify terminate Business Subscribe exchange of ten RC discounted service fro - If subscrift AT&T Bu Promotion monthly F be discourt - Eligible cu - This Win/	we with another carrier the Company or AT& uesting 1-10 business e nnot port their telepho ep their existing teleph period, eligible busine onth per path for RCF age Telecommunication ligibility: of for this promotion, the to a Company busines Voice over IP Service, rs must order RCF ser- access service from th F paths (initial/addition d service, and the RCF point the other carrier was been with this RCF Prom- siness Voice over IP Service a will continue to apply the to a call Forwardin the for each path and ustomers will receive a Winback Promotion carrier was	and who now est T Business Voice exchange access lin en number and re- one numbers at en- ess customers will service and unlim- ons Service. We Call Forwarded s access line (exc at the time custor vice within 30 day e other carrier. S- nal) per billing ac path(s) must be l as located. motion terminates Service and retain y until customer to g rates and unlim for each additiona- a waiver of the no annot be combine	tomers who have their ex- ablish their exchange acce- over IP Service (AT&T ines and/or 1-6 AT&T P equire Remote Call Forw xisting location. During receive a net effective r nited AT&T Local Usage number of the RCF ser- luding 800 service lines) mer subscribes to this Pr ys of establishing the qu- ubscribers may have a ri- count participating in the located in the same state Company business acce s the Company's RCF, t erminates the RCF servi- nited local or local toll us al path. nrecurring charges to add d with other RCF promo-	cess Phone), hone yarding this rate of e and vice must or AT&T omotion. alifying maximum is where ss line or his ce. The sage will d RCF. otions or
CompleteLin available. Th eligible busi	is plan provides eligib	ole business custo	lable from AT&T where mers monthly discounts finimum Annual Revent	on selected
for a 1 or 2 y charges for H bill. The MA Annually, th amount of to	tomers who commit to year term, will receive Eligible Services, expro- track of the cu- e tal volume discount cu-	a monthly percen essed as a total vo stomer's total bill redits a customer	nual Revenue Commitme tage discount credited or plume discount (TVD) or led revenue for Contribu will receive is limited by MARC to which the cust	ff their monthly n their monthly tory Services.
<u>MARC</u> \$500 \$2,500 \$5,000 \$10,000 \$25,000 \$75,000	Maximum Annual <u>Discount</u> \$375 \$1,000 \$2,500 \$7,500 \$26,250 \$40,000	TVD <u>1 Year</u> 5% 5% 5% 5% 5% 5%	TVD <u>2-Year</u> 8% 10% 10% 15% 20% 25%	
	-		ustomers (Win and Win cal exchange access line	

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AT&T Kentucky, AT&T Lo South Carolina or AT&T Ter percentage of their MARC. T to their bill. Win and Winbac service order and line connect and any vertical services order	uisiana, AT&T Missi nnessee) will receive This additional, accele ck customers will rece ction non-recurring ch ered at the time of the ts will be applied for	ama, AT&T Florida, AT&T Georgia, ssippi, AT&T North Carolina, AT&T accelerated discounts calculated as a erated discount will be applied as a credit eive a waiver of the normally applicable harges associated with local access lines eir initial subscription to CompleteLink 1 or 2 year term commitments, according of the applicable term.
Accelerated Discounts:		<u>2 Year Term</u>
Up Front Credit	5%	15%
1st Year Anniversary	N/A	10%
<ul> <li>1st Year Anniversary</li> <li>Promotion Restrictions/Eligi</li> <li>This promotion is availabl number ("BTN") basis, as services reported by AT&amp;' System of Accounts ("Reg billed by AT&amp;T for all of than \$500 per year. This p</li> <li>BTNs that include Regula (CSAs) or other AT&amp;T pr promotion.</li> <li>CompleteLink 1.5 is offer must select one of the offe Order ("CSO") to indicate any time without assessme customer must also comm term is deemed to be a terr applicable, unless the cust</li> <li>The Term of a CompleteL Numbers ("BTNs) listed of system ("Commencement in Attachment A to the CS</li> <li>MARC "Contributory Ser provided by AT&amp;T Florid E-911 Service charges, tax State Access Service Tarif</li> </ul>	N/A bility Requirements le to business custome follows: (a) to new o T as regulated in accc gulated Services"); an their BTNs in an agg promotion is not transf ted Services pursuant ograms or promotions ed for term commitme ered MARC levels and their selection. A cus ent of early termination it to a new term. A de mination of the Servic omer qualifies for a B ink 1.5 agreement beg on Attachment B to the Date") and continues SO (the "Term"). vices" include eligible a. The following char kes, late payment char ffs, and charges collect	10% ers on an aggregate billing telephone r existing customers who subscribe to ordance with the FCC's Part 32 Uniform d (b) to such customers who agree to be regate monthly billing amount of not less ferable or assignable. to Contract Service Arrangements are not eligible for inclusion in this ents of one or two or years. Customers d must sign a Confirmation of Service stomer may increase their MARC level at on charges. To increase a MARC, the excrease of the MARC level during the ce and early termination charges are Business Downturn MARC Downgrade. gins on the date all Billing Telephone e CSO are entered into the AT&T billing thereafter for the Term Length specified e AT&T intrastate ILEC network services reges do not contribute toward the MARC: reges, charges billed pursuant to Federal or oted on behalf of cities, municipalities or
<ul> <li>other governmental entitie</li> <li>user common line surcharges</li> <li>surcharges, universal servit</li> <li>"Eligible Services" are the achievement of specified N</li> </ul>	es (including, but not l ges, nonregulated enti- ice fees, and telecomr ose services that are el MARC. MARC volum	limited to surcharges for 911 services, end ities, 976 service charges, Miami Manhole nunication relay service surcharges). ligible for discounts based on ne discounts are limited to the following
<ul> <li>selected Custom Calling S anonymous call rejection   Waiting Indication, RingM CCB with Term Plan disco Eligible Service for terms year term commitment, an</li> <li>With the exception of loca required to purchase any or</li> </ul>	Service features (speed [USOC HBY] are no Aaster I and II, Complounts, and Hunting fo of 2 years, but will be ad those discounts will al exchange access ser of the Contributory ser	
		ing address prior to the term expiration ustomer does not commit to a new term

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plan or an alternate plan by the last date of the existing term plan, the customer's
CompleteLink 1.5 plan, discounts and rates will terminate and the customer will be billed
at the prevailing guidebook rates.
- Eligible Win/Winback customers will receive a waiver of normally applicable service order and line connection nonrecurring charges associated with local access lines and/or
vertical services ordered at the time of the initial subscription to a CompleteLink 1.5
agreement. Standard non-recurring charges, as appropriate, will apply to lines and
features added after the initial CompleteLink 1.5 order.
- Win/Winback business customers who establish service with AT&T and subscribe to a
CompleteLink 1.5 agreement will receive an accelerated discount that is calculated as a
percentage of their agreed upon MARC and will be applied as a credit to their bill. The
accelerated discounts will be applied upon subscription to CompleteLink1.5 and yearly
(for terms exceeding one year) thereafter.
- Customers who establish a CompleteLink 1.5 agreement and later upgrade to a new term
length and or MARC level, or who terminate their CompleteLink 1.5 agreement prior to
its expiration date, will forego any accelerated discounts not yet received. Customers who
upgrade will retain any accelerated discounts already received and will not receive any
yearly accelerated discounts based on their original CompleteLink 1.5 term.
- If the customer's actual billings for "Contributory Services" are less than the customer- selected MARC, the customer will be billed an "Annual Shortfall" charge which is the
difference between the MARC and the actual billings for the Contributory Services for
the same 12 month period, excluding any taxes and surcharges.
- In the event the customer terminates the CompleteLink 1.5 agreement prior to the
expiration of the Term, the customer shall be liable for Early Termination charges. The
Early Termination charge shall be calculated as follows:
A. 50% of the MARC multiplied by the number of years remaining in the Term. If the
termination includes calculation for a partial year and the partial year relevant
billings are less than the customer's MARC commitment, the customer shall pay to
AT&T 50% of the difference between the MARC and the actual amount of billings
of Contributory Services for the same period of time.
B. In addition to the Early Termination charge described in A. above, the customer
shall be liable for Early Termination charges equal to 50% of any accelerated discount(s) received, prorated for the number of months remaining under this Order.
<ul> <li>Termination liability charges applicable for CompleteLink 1.5 agreements will be offset</li> </ul>
by termination charges, if applicable, from other allowed agreements for any
CompleteLink 1.5 Eligible Service as a result of the same customer termination activity.
Termination charges resulting from the charge-back of Accelerated Discounts received
will not be offset by termination charges as a result of the termination of other allowed
agreements for CompleteLink 1.5 Eligible Services.
- At the customer's request, termination charges may not apply as follows:
A. Satisfaction Guarantee: The customer may terminate this Order without Early
Termination charge liability within 90 days of subscribing, unless the customer had
terminated another AT&T toll, access or usage term plan to subscribe to this
CompleteLink 1.5 Plan. In addition, if the customer received an accelerated discount
upon entering into this Order, the amount of the accelerated discount shall be charged to the customer's Main Billed Telephone number monthly statement or final
bill.
B. MARC Downgrade Allowance for Technology Upgrade: Subject to the following
conditions as solely determined by AT&T, Customer may terminate this P ricing
Schedule without incurring Early Termination Charges if:
- Customer terminates Services in Column A below to replace those services with
Services in the corresponding Column B below;
- The Column B services are installed at the same locations and at the same relative
quantities as the Column A terminated Services;
- The invoiced charges for Services in Column B will result in a reduction in

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	monthly charges such that Customer's MARC Contributory charges will be reduced by 50% or more; and
	- Customer enters into a new CompleteLink 1.5 agreement ("CompleteLink
	Replacement Agreement") at the next lowest MARC level for a term equal to or greater than the time remaining in the Term of this P ricing Schedule; and
	- Customer's MARC under this P ricing Schedule exceeds \$500.00.
	Column A <sup>1</sup> Column B Analog Trunks
	Analog Trunks ISDN PRI
	Basic Local Access Exchange Lines ISDN PRI
	<ul> <li>90 day service guarantee does not apply to the CompleteLink Replacement agreement.</li> </ul>
	C. Business Downturn MARC Downgrade: For purposes of this Order, the term
	"Business Downturn" is defined as an unplanned, measurable change in business conditions affecting the customer's business that was outside of the customer's
	control and that materially and negatively affected the customer's need for the level
	of AT&T Contributory Services. This provision may be invoked by the customer no
	earlier than on the 1st year anniversary date (based on the Commencement Date) of
	a two year term agreement. To invoke this provision, the customer must provide in
	writing to AT&T the facts which support its request for Business Downturn, and AT&T will solely determine whether the customer's supporting materials describe a
	situation which constitutes a Business Downturn under this Order. Upon AT&T's
	determination that a Business Downturn has occurred, the customer and AT&T shall
	then negotiate in good faith an appropriate and commercially reasonable change to
	the customer's commitments hereunder. Examples of appropriate and commercially
	reasonable changes are (but are not limited to) a modification to the term length,
	price, MARC, or combination thereof. The Parties shall continue performance under
	this Order during AT&T's determination and the negotiations. If no agreement can
	be reached regarding a change to the customer's commitments, then the rates, MARC, terms and conditions of this Order shall remain in effect for its Term. The
	customer may invoke this provision only once during the Term of this Order. The
	customer specifically acknowledges the transfer or substitution of the contributory
	services to a provider other than an AT&T company during the Term which results
	in a reduction in the projected annual spending for Contributory Services under this
	Order does not qualify as a business downturn.
	D. During the Term of this Order, the customer may terminate without liability
	provided: a) the customer converts to another Company Access or Usage plan with a term equal to or greater than the remaining CompleteLink 1.5 plan, and a revenue
	commitment equal to or greater than the CompleteLink 1.5 MARC.
-	Customers who have terminated a CompleteLink 1.5 agreement for the purpose of
	establishing service with another carrier and who now return to AT&T and sign a new
	CompleteLink 1.5 agreement will receive a one-time waiver or refund of termination
	charges associated with early termination of their former CompleteLink 1.5 agreement.
	The new term period and MARC must be greater than or equal to that of the terminated
	plan. Customers must not have had service disconnected for nonpayment with AT&T or have any past due hills for regulated earning guid to AT&T, and the "Pill Neme" must
	have any past due bills for regulated service owed to AT&T, and the "Bill Name" must be the same as on the prior AT&T account in order to qualify.
	Each business customer may have only one each of the following two types of contracts,
	(i.e. up to three active contracts) at any given time for which the customer qualifies. Each
	contract will be limited to a maximum of 1,000 BTN's: Standard Winback
- 1	If during the Term, an AT&T ILEC Service provided under a CompleteLink Agreement
	is migrated to a qualifying AT&T Business Voice over IP (BVoIP) Service or to a
	qualifying AT&T Mobility Service (referred to collectively as the "Replacement
	Service"), then the Early Termination Charge associated with the Terminated ILEC

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Service will be waived provided:	
(1) the Terminated ILEC Service has been installed at the Customer site for no few	er
than 3 months;	
(2) the term of the Replacement Service agreement is equal to or greater than the	
remaining term for the Terminated ILEC Service;	
(3) the Replacement Service is installed or available at the same Customer sites as	the
Terminated ILEC Service;	
(4) the Replacement Service is contracted for in the same relative quantity(ies) as t	hose
Terminated ILEC Services being displaced, and	
<ul> <li>(5) activation of the Replacement Service at the Customer sites or for Customer us such Customer Sites occurs within 90 days of termination of the ILEC Service that site. In conjunction with a migration to a qualifying AT&amp;T BVoIP or a qualifying AT&amp;T Mobility Service as described above, customers may qualify MARC Downgrade Allowance for Technology Upgrade as described in paragr B, herein. In such cases, the following replacement services will be allowed, in addition to those listed in the applicable table under paragraph B:</li> </ul>	at for aph
<u>A</u> <u>B</u>	
Analog Trunks to BVoIP or Mobility	
Measured or Flat Business Lines to BVoIP or Mobility	
Additionally, for purposes of determining the lower MARC, the MARC on the new agreement will be reduced in direct proportion to the reduction in revenue associated the migrated AT&T ILEC Services being provided to Customer under the qualifying AT&T BVoIP Service or AT&T Mobility Service contract. It is at the Company's so determination whether a product change satisfies these requirements.	S
Note 1: Centrex is not a service eligible for inclusion in Column A.	

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