

ACCESS SERVICE

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Four AT&T Plaza, Dallas, Texas 75202

## ACCESS SERVICE

34. Promotional Offerings

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34.1 General Description

Pacific Bell Telephone Company may from time to time engage in special promotional service offerings, special arrangements or demonstrations designed to attract new customers or to increase existing customer awareness of Pacific Bell's services.

34.2 Terms, Conditions, Rates and Charges

The specific terms and conditions or rates and charges of each promotional offering are described below:

34.2.1 Fiber Advantage DS3, DS3x3, and DS3x12 Services  
Nonrecurring Charge (NRC) Waiver

The Fiber Advantage DS3, DS3x3, and DS3x12 Services Nonrecurring Charge (NRC) promotion waives the NRCs associated with the channel termination on a 3-year term plan, on new services only, and will not apply to renewals.

The promotion will be offered from February 13, 2002 through April 13, 2002 and will only support Fiber Advantage DS3, DS3x3, and DS3x12 Special Access Services ordered out of the Pacific Bell Telephone Company Tariff F.C.C. No. 1. This promotion is not available for renewal during the 3-year term or after the 3-year term expires.

To qualify for the NRC waiver, customers must order new circuits within the promotion period. The promotion will only apply to orders where spare facilities exist. This waiver cannot be combined with other Managed Value Plan or Pricing Flexibility contracts.

If a customer terminates service prior to the completion of their contractual term, the appropriate Termination Liability charges will apply.

The Fiber Advantage DS3, DS3x3, and DS3x12 Services NRC Waiver will apply to all new service orders for 36-month term plans placed February 13, 2002 through April 13, 2002 with a due date no later than May 28, 2002.

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34 Promotional Offerings (Cont'd)34.2 Terms, Conditions, Rates and Charges (Cont'd)34.2.2 High Capacity Fiber Advantage DS1 and DS3 No Money Down Promotion

The High Capacity Fiber Advantage DS1 and DS3 No Money Down Promotion waives the non-recurring charges (NRCs), and the first three months of monthly recurring charges (MRCs), associated with a channel termination and mileage, if applicable, or a channel termination with a multiplexer on a 3-year or 5-year term plan, on new circuits only and will not apply to renewals. The promotion is for Winbacks only. Qualifying customers must present documentation demonstrating that the Winback service is currently being provided by a non-SBC company. Customers must provide documentation that illustrates the competitive service; this may include invoices, circuit details or coordinated orders to move the service.

The promotion will be offered from July 31, 2002 through October 28, 2002 and will only support High Capacity Fiber Advantage DS1 and DS3 Special Access Services ordered out of the PBTC Tariff F.C.C. No. 1 section 7.2.9. This promotion is not available for renewal.

To qualify for the No Money Down Promotion, customers must order new circuits within the promotion period. The promotion will only apply to orders where spare facilities exist. This waiver cannot be combined with other Managed Value Plan discounts or Pricing Flexibility contracts.

If a customer terminates service prior to the completion of their contractual term, the appropriate Termination Liability charges will apply (as outlined in section 7.4.11B) along with the NRCs and the first three free months of MRCs that were waived.

This promotion will apply to all new service orders for DS1 and DS3 circuits, 3-year and 5-year term plans placed on July 31, 2002 through October 28, 2002 with a due date no later than December 9, 2002.

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